



**PUNJAB BOARD  
OF INVESTMENT & TRADE**

Government of The Punjab

# Pakistan Trade Opportunity with CIS & GCC

*-Brief about Common Wealth Independent States (CIS)  
& Gulf Cooperation Council (GCC).*

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# Contents

## CIS COUNTRIES

03 | Azerbaijan

08 | Belarus

13 | Georgia

18 | Moldova

23 | Ukraine

28 | Tajikistan

33 | Turkmenistan

38 | Uzbekistan

43 | Kazakhstan

## GCC COUNTRIES

49 | Saudi Arabia

54 | Kuwait

59 | United Arab Emirates

64 | Bahrain

69 | Oman

74 | Qatar



# Thing to know doing trade with Pakistan



## Global trade strategy and compliance

### Pakistan - Import Tariffs

- Pakistan uses the Harmonized System to classify goods.
- Pakistan's overall average applied tariff in 2016 was 12.71 percent.
- In the 2017 budget, the government reduced the maximum general tariff rate from 25 percent to 20 percent (except for vehicles) and simplified the tariff structure by reducing the number of duty brackets from seven to six.
- Other than customs duty, the government charges 17.0 percent sales tax on the duty paid value of a variety of goods produced in or imported into the country.

Source: <https://www.export.gov/welcome>

### Pakistan - Trade Barriers

- Pakistan's 2016 Import Policy Order bans the import of 43 categories of products, mostly on religious, environmental, security, and health grounds.
- Pakistan also bans the import of live animals such as cattle, buffalo, sheep and goats, meat and bone meal, tallow containing protein and feed ingredients from any Bovine Spongiform Encephalopathy (BSE) affected countries.
- A previous ban on the import of live animals from the United States was lifted in 2015.
- Any dispute or clarifications regarding import status of any product which cannot be resolved by the Customs Authorities are referred to Ministry of Commerce for a final decision.

Source: <https://www.export.gov/welcome>

### Pakistan - Labeling/Marking Requirements

- Pakistan has no uniform or universal system of imposing labeling and marking requirements on products.
- Individual industries or sectors are subject to the regulations of specific bodies. For example, the Ministry of National Health Services, Regulation and Coordination sets requirements for the pharmaceutical industry.
- The Ministry of Agriculture sets requirements for pesticides and edible products.

Source: <https://www.export.gov/welcome>

### Pakistan - Import Requirements and Documentation

The following documents are required for imports and exports:

- Bills Of Lading
- Invoices
- Packing Lists
- Certificates Of Origin
- Copies Of Letters Of Credit
- Insurance Certificates

Source: <https://www.export.gov/welcome>

### Pakistan - Prohibited & Restricted Imports

The GOP has banned the import of the following items:

- Arms And Ammunition
- High Explosives
- Radioactive Substances
- Security Printing
- Hazardous Chemicals
- Currency
- Mint, Alcoholic Beverages.

Source: <https://www.export.gov/welcome>



# **COMMON WEALTH OF INDEPENDENT STATES**

A night-time photograph of a modern city skyline, featuring several prominent, curved skyscrapers illuminated with warm lights. The sky is a deep blue. Overlaid on the center of the image is the word "AZERBAIJAN" in a large, bold, stylized font. The letters are filled with the colors of the Azerbaijani flag: blue, red, and green, with a white crescent and star in the center of the 'B'.

**AZERBAIJAN**



# Azerbaijan Overview



Central Bank Of  
Republic Of  
Azerbaijan



Total Population  
9.762 million 2016



Azerbaijani Manat



1USD = 1.70  
Azerbaijan  
Manat



The president of  
Azerbaijan as  
the head of state,  
and the prime  
minister of  
Azerbaijan as head  
of government





# Azerbaijan Trade - Overview

“78th Largest  
Exporter”



Azerbaijan is the 78th largest export economy in the world. In 2016, Azerbaijan exported \$12.3B and imported \$9B, resulting in a positive trade balance of \$3.22B. In 2016 the GDP of Azerbaijan was \$37.8B and its GDP per capita was \$17.3k.

The top exports of Azerbaijan are

- Crude Petroleum (\$9.4B)
- Petroleum Gas (\$1.09B)
- Refined Petroleum (\$420M),
- Other Nuts(\$94.1M) and
- Tomatoes (\$93.7M)

The top export destinations of Azerbaijan are

- Italy (\$2.86B)
- Turkey (\$1.12B)
- Germany (\$1.08B)
- Other Asia (\$845M)
- France (\$705M).

The top import origins are

- Russia (\$1.48b)
- Turkey (\$1.28b)
- China (\$634m)
- The United Kingdom (\$524m)
- The United States (\$461m).

Azerbaijan borders Armenia, Georgia, Iran, Turkey and Russia by land and Turkmenistan by sea.





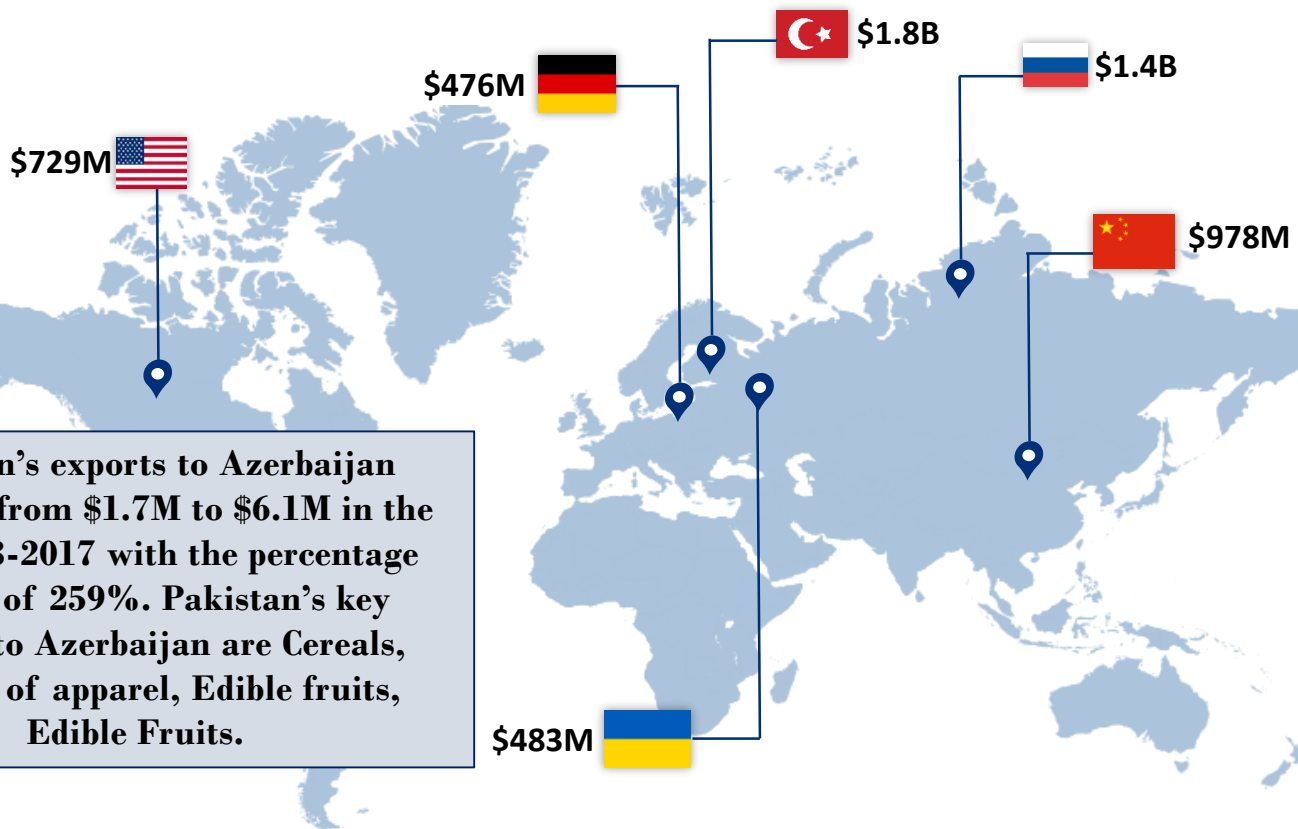
## Azerbaijan Imports

Azerbaijan imports decreased from \$9.17Billion to \$8.76 Billion in the year 2013-2017 with the percentage change of -19%. The key importer exporters to Azerbaijan are Russia, Turkey, China, United States of America, Ukraine and Germany.

Total import value of Azerbaijan in 2017 was recorded (\$8,766,505,000). The key products that Azerbaijan imports are Machinery, Articles of iron, Electrical Machinery, Commodities, Vehicles, Mineral Fuels, & Cereals.

Pakistan's exports to Azerbaijan increased from \$1.7M to \$6.1M in the year 2013-2017 with the percentage change of 259%. Pakistan's key exports to Azerbaijan are Cereals, Articles of apparel, Edible fruits, Edible Fruits.

*“Total Imports of Azerbaijan in 2017  
\$8,766,505,000”*



**List of supplying markets for a product imported by Azerbaijan**  
Product: TOTAL All products  
Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
<b>World</b>	<b>10,763,392.00</b>	<b>9,178,588.00</b>	<b>9,211,126.00</b>	<b>8,515,807.00</b>	<b>8,766,505.00</b>
Russian Federation	1,514,363.00	1,314,480.00	1,437,144.00	1,622,101.00	1,471,425.00
Turkey	1,480,932.00	1,286,641.00	1,172,178.00	1,262,580.00	1,284,887.00
China	568,160.00	697,080.00	512,505.00	741,195.00	978,315.00
United States of America	378,599.00	563,499.00	846,873.00	563,804.00	729,398.00
Ukraine	605,441.00	419,580.00	308,618.00	282,623.00	483,352.00
Germany	826,656.00	702,781.00	689,061.00	376,653.00	476,775.00
Italy	260,592.00	272,780.00	588,266.00	455,573.00	320,179.00
United Kingdom	1,325,282.00	978,338.00	548,190.00	402,231.00	317,607.00
Iran, Islamic Republic of	208,504.00	147,156.00	90,378.00	154,774.00	238,164.00
Brazil	371,808.00	221,431.00	119,709.00	168,551.00	173,753.00
Netherlands	182,807.00	188,841.00	102,403.00	92,500.00	149,042.00



## Bilateral Trade Between Azerbaijan and Pakistan

### “Current Trade of Azerbaijan & Pakistan”

Units: USD Thousands

Product label	Azerbaijan's imports from Pakistan			Pakistan's exports to world			Azerbaijan's imports from world		
	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017
All products	1,703	5,170	6,112	22,089,018	20,533,793	21,877,787	9,211,126	8,515,807	8,766,505
Cereals	356	1,366	2,539	1,942,267	1,717,085	1,751,542	343,376	345,272	291,524
Articles of apparel and clothing accessories, not knitted or crocheted	107	444	598	2,127,462	2,253,021	2,465,340	39,312	104,878	96,386
Edible vegetables and certain roots and tubers	-	633	450	234,129	176,219	173,071	22,633	62,007	57,130
Edible fruit and nuts; peel of citrus fruit or melons	345	629	391	415,332	435,232	353,931	35,414	72,998	75,252
Articles of apparel and clothing accessories, knitted or crocheted	67	458	385	2,359,608	2,347,471	2,515,943	6,173	106,657	98,929
Miscellaneous edible preparations	139	306	375	26,904	27,220	28,229	32,376	52,336	67,185
Cotton	131	267	327	4,040,271	3,497,374	3,497,689	2,292	4,793	4,616
Essential oils and resinoids; perfumery, cosmetic or toilet preparations	7	35	305	17,859	21,904	24,868	40,324	91,284	104,837
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	11	57	128	3,759,721	3,803,987	3,955,808	9,395	25,843	29,014
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	97	205	114	687,621	644,930	631,953	5,270	17,050	17,822
Toys, games and sports requisites; parts and accessories thereof	37	74	70	232,805	220,777	205,069	7,618	19,726	22,248
Sugars and sugar confectionery	-	-	66	358,000	250,787	511,945	149,858	187,593	202,955
Fish and crustaceans, molluscs and other aquatic invertebrates	-	-	57	328,733	336,380	406,924	7,198	15,385	17,552
Coffee, tea, mate and spices	-	-	39	77,787	86,236	91,828	17,415	48,955	59,861
Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; ...	-	-	38	94,314	76,529	96,980	160,274	207,221	158,320
Carpets and other textile floor coverings	22	23	30	105,242	88,773	75,039	6,376	11,275	13,863
Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	1	22	30	95,722	94,323	99,892	39,494	41,549	41,966
Plastics and articles thereof	6	5	25	284,130	267,038	271,983	205,028	281,697	318,227
Man-made staple fibers	138	377	24	302,343	220,487	256,196	3,481	6,700	5,419
Preparations of cereals, flour, starch or milk; pastry cooks' products	-	-	24	53,364	47,351	57,579	57,956	74,837	77,218
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical ...	28	-	22	369,205	364,223	410,573	239,039	183,239	165,647
Headgear and parts thereof	34	5	21	1,697	2,176	1,427	848	3,308	2,900
Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	-	-	17	45,020	39,073	42,269	585,628	252,435	422,161
Footwear, gaiters and the like; parts of such articles	-	29	13	116,861	108,287	99,733	7,997	67,757	67,012
Man-made filaments; strip and the like of man-made textile materials	-	1	8	25,656	30,336	24,218	2,658	26,108	32,905
Miscellaneous manufactured articles	-	4	6	22,462	40,749	34,979	33,692	51,464	52,400
Miscellaneous articles of base metal	-	-	5	2,154	1,900	1,615	32,050	44,621	38,873
Rubber and articles thereof	-	98	2	16,618	20,457	27,051	54,984	95,766	109,784
Paper and paperboard; articles of paper pulp, of paper or of paperboard	13	-	1	56,261	99,463	102,236	62,799	105,631	118,855

Source: Trade Map | The Observatory of Economic Complexity





# Belarus



# Belarus Overview



National Bank of  
the Republic of  
Belarus



Total Population  
9.507 million 2016



Belarusian ruble



1 USD = 2.16  
Belarusian Ruble



Government of the Republic of Belarus which consists of the Council of Ministers of the Republic of, and it is appointed by the President of Belarus. The head of the Government is the Prime Minister of Belarus.





# Belarus Trade Overview

“67<sup>th</sup> Largest Exporter”



Belarus is the 67th largest export economy in the world. In 2016, Belarus exported \$22.9B and imported \$26.8B, resulting in a negative trade balance of \$3.83B. In 2016 the GDP of Belarus was \$47.4B and its GDP per capita was \$18.1k.

The top exports of Belarus are

- Refined Petroleum (\$4.08B)
- Potassic Fertilizers (\$2.04B)
- Cheese (\$690M)
- Delivery Trucks(\$638M)
- Tractors (\$478M)

Its top imports are

- Crude Petroleum (\$4.03B)
- Petroleum Gas (\$2.45B)
- Refined Petroleum(\$540M)
- Cars (\$409M)
- Apples and Pears (\$393M)

The top export destinations of Belarus are

- Russia (\$10.6B)
- Ukraine (\$2.83B)
- The United Kingdom (\$1.08B)
- Germany(\$962M)
- the Netherlands (\$934M)

The top import origins are

Russia (\$14.1B),  
China (\$2.39B),  
Germany (\$1.3B),  
Poland(\$1.26B)

Belarus borders Lithuania, Latvia, Poland, Russia and Ukraine.



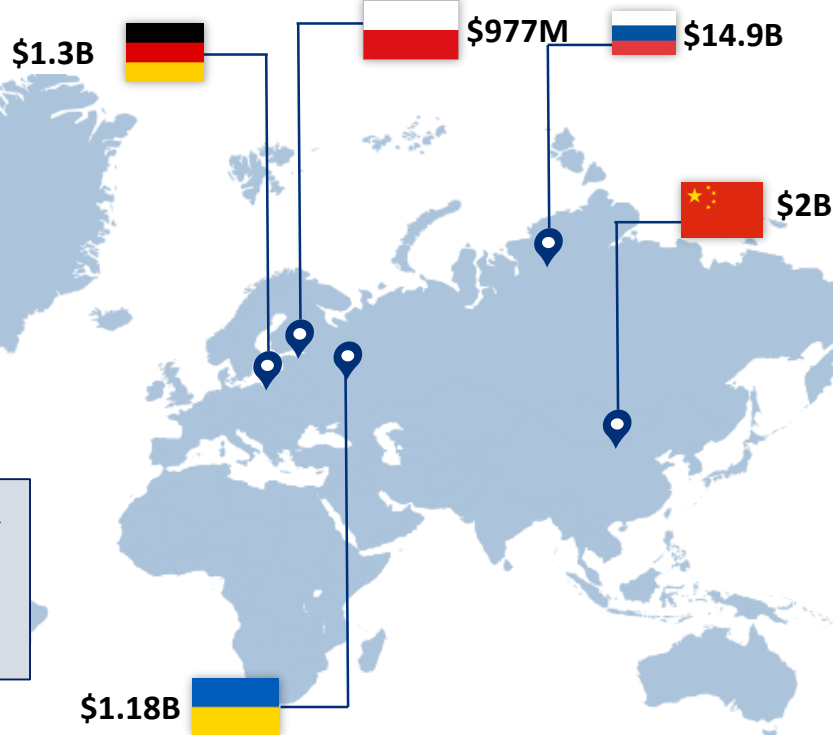
## Belarus Imports

Belarus imports decreased from 46.4Billion to 27.6Billion in the year 2012-16 with the percentage change of -41%. The key exporters to Belarus are Russia Federation, China, Germany, Poland and Ukraine.

Total import value of Belarus in 2016 was recorded (\$27,609,884). The key products that Belarus imports are Mineral fuels, Machinery, Mechanical Appliances, Electric machinery, iron and steel.

Pakistan's exports to Belarus increased from \$11.2M to \$13.3M in the year (2012-16) with the percentage change of 12%. Pakistan key exports to Belarus are Vegetable products, Textiles, Plastics & Rubbers and Foodstuff.

*“Total Imports of Belarus in 2016  
\$27,609,884,000”*



**Pakistan's exports to Belarus increased from \$11.2M to \$13.3M in the year 2012-2016 with the percentage change of 12%**

### List of supplying markets for a product imported by Belarus Product: TOTAL All products Units in Thousands

	Imported value in 2012	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016
World	46,404,389.00	43,022,675.00	40,502,360.00	30,291,493.00	27,609,884.00
Russian Federation	27,268,577.00	22,573,333.00	21,868,622.00	16,894,290.00	14,973,019.00
China	2,345,021.00	2,827,152.00	947,958.00	2,321,406.00	2,117,296.00
Germany	2,729,502.00	3,034,003.00	2,410,804.00	1,384,395.00	1,318,676.00
Poland	1,347,692.00	1,578,887.00	2,431,804.00	1,083,533.00	1,181,286.00
Ukraine	2,305,162.00	2,048,935.00	1,778,753.00	949,015.00	977,333.00
Turkey	343,191.00	397,357.00	338,689.00	487,067.00	731,662.00
Area Nes	1,106,456.00	1,193,373.00	1,263,696.00	555,286.00	626,344.00
Italy	951,770.00	1,108,715.00	670,242.00	638,259.00	579,260.00
United States of America	531,231.00	575,711.00	78,030.00	394,494.00	381,645.00
Lithuania	370,492.00	466,261.00	3,290,014.00	277,592.00	264,141.00



## Bilateral Trade Between Belarus and Pakistan

### “Current Trade of Belarus & Pakistan”

Units: USD Thousands

Product label	Belarus's imports from Pakistan		Pakistan's exports to world		Belarus's imports from world	
	Value in 2015	Value in 2016	Value in 2015	Value in 2016	Value in 2015	Value in 2016
All products	12,599.00	13,317.00	22,089,018.00	20,533,793.00	30,291,493.00	27,609,884.00
Live animals	-	-	3,043.00	6,327.00	29,422.00	28,928.00
Meat and edible meat offal	-	-	263,743.00	239,741.00	44,918.00	86,504.00
Fish and crustaceans, molluscs and other aquatic invertebrates	-	-	328,733.00	336,380.00	342,968.00	326,354.00
Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	-	-	81,694.00	67,471.00	75,197.00	83,659.00
Products of animal origin, not elsewhere specified or included	-	-	28,785.00	21,303.00	10,106.00	9,175.00
Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	-	-	1,644.00	2,014.00	42,208.00	116,617.00
Edible vegetables and certain roots and tubers	-	1,771.00	234,129.00	176,219.00	490,219.00	476,296.00
Edible fruit and nuts; peel of citrus fruit or melons	248.00	1,714.00	415,332.00	435,232.00	1,375,084.00	1,074,710.00
Coffee, tea, maté and spices	-	-	77,787.00	86,236.00	97,213.00	83,672.00
Cereals	6,931.00	4,205.00	1,942,267.00	1,717,085.00	68,938.00	60,221.00
Products of the milling industry; malt; starches; inulin; wheat gluten	-	-	336,018.00	187,365.00	26,586.00	31,917.00
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	18.00	-	90,255.00	75,108.00	76,736.00	96,247.00
Lac; gums, resins and other vegetable saps and extracts	-	-	43,366.00	25,233.00	10,231.00	10,825.00
Vegetable plaiting materials; vegetable products not elsewhere specified or included	-	-	5,974.00	7,590.00	177.00	174.00
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	-	-	63,372.00	55,008.00	147,336.00	150,652.00
Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	-	-	10,171.00	7,183.00	39,734.00	38,110.00
Sugars and sugar confectionery	-	355.00	358,000.00	250,787.00	115,872.00	165,329.00
Cocoa and cocoa preparations	-	-	123.00	381.00	124,119.00	125,195.00
Preparations of cereals, flour, starch or milk; pastrycooks' products	-	-	53,364.00	47,351.00	195,483.00	194,356.00
Preparations of vegetables, fruit, nuts or other parts of plants	-	-	52,399.00	48,750.00	134,182.00	119,273.00
Miscellaneous edible preparations	1,095.00	1,172.00	26,904.00	27,220.00	244,013.00	238,815.00
Beverages, spirits and vinegar	-	-	310,032.00	250,602.00	179,085.00	167,969.00
Residues and waste from the food industries; prepared animal fodder	-	-	40,069.00	36,616.00	438,843.00	341,433.00
Tobacco and manufactured tobacco substitutes	97.00	-	11,538.00	12,335.00	97,545.00	-
Salt; sulphur; earths and stone; plastering materials, lime and cement	33.00	23.00	507,567.00	448,064.00	208,597.00	197,199.00
Ores, slag and ash	-	-	84,469.00	90,579.00	9,476.00	12,684.00
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral ...	-	-	265,131.00	155,100.00	9,211,204.00	7,372,958.00
Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, ...	-	-	23,196.00	20,910.00	187,084.00	176,359.00
Organic chemicals	-	-	6,063.00	5,076.00	476,981.00	448,745.00
Pharmaceutical products	-	2.00	212,692.00	207,182.00	610,805.00	599,016.00
Fertilisers	-	-	65.00	7.00	88,989.00	48,864.00
Tanning or dyeing extracts; tannins and their derivatives; dyes, pigments and other colouring ...	4.00	10.00	34,327.00	33,110.00	183,464.00	189,634.00
Essential oils and resinoids; perfumery, cosmetic or toilet preparations	-	-	17,859.00	21,904.00	206,598.00	200,533.00
Soap, organic surface-active agents, washing preparations, lubricating preparations, artificial ...	5.00	3.00	24,656.00	18,583.00	193,205.00	193,935.00
Albuminoidal substances; modified starches; glues; enzymes	-	-	8,460.00	7,361.00	44,641.00	45,202.00
Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	-	-	14,484.00	11,444.00	3,089.00	2,977.00
Photographic or cinematographic goods	-	-	382.00	904.00	14,852.00	15,948.00
Miscellaneous chemical products	-	1.00	15,857.00	20,244.00	305,092.00	277,827.00
Plastics and articles thereof	121.00	74.00	284,130.00	267,038.00	1,304,527.00	1,338,731.00
Rubber and articles thereof	3.00	39.00	16,618.00	20,457.00	326,389.00	360,500.00
Raw hides and skins (other than furskins) and leather	338.00	78.00	425,085.00	349,003.00	36,683.00	44,143.00
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	301.00	267.00	687,621.00	644,930.00	25,431.00	27,572.00
Furskins and artificial fur; manufactures thereof	-	-	560.00	407.00	18,378.00	18,550.00
Wood and articles of wood; wood charcoal	-	-	45,952.00	41,684.00	129,475.00	116,372.00
Cork and articles of cork	-	-	-	-	2,524.00	2,163.00
Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork	-	-	1,474.00	676.00	973.00	792.00
Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or ...	-	-	213.00	185.00	16,216.00	17,039.00
Paper and paperboard; articles of paper pulp, of paper or of paperboard	3.00	-	56,261.00	99,463.00	365,766.00	389,875.00
Printed books, newspapers, pictures and other products of the printing industry; manuscripts, ...	2.00	-	4,812.00	4,935.00	83,245.00	42,688.00
Silk	-	-	1,823.00	1,577.00	493.00	512.00
Wool, fine or coarse animal hair; horsehair yarn and woven fabric	-	-	9,332.00	6,795.00	33,813.00	35,948.00
Cotton	156.00	168.00	4,040,271.00	3,497,374.00	72,310.00	87,757.00
Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	-	-	3,046.00	3,119.00	6,060.00	8,276.00



An aerial photograph of a city, likely Atlanta, Georgia, featuring a prominent blue skyscraper (the SunTrust Building) in the center. The image is overlaid with a dark blue horizontal band containing the word "GEORGIA" in large, white, serif capital letters. The letters are filled with a red and white horizontal striped pattern, mimicking the Georgia state flag. The background shows a dense urban landscape with various buildings, streets, and greenery under a blue sky with scattered white clouds.

# GEORGIA





# Georgia Overview



National Bank of Georgia



Total Population  
3.719 million (2016)



Georgian Lari



1 USD =  
2.62 Georgian Lari



Politics in Georgia involve a semi presidential representative democratic republic with a multi-party system.





# Georgia Trade Overview

**“127<sup>th</sup> Largest Exporter”**



Georgia is the 127th largest export economy in the world. In 2016, Georgia exported \$2.54B and imported \$7.51B, resulting in a negative trade balance of \$4.97B. In 2016 the GDP of Georgia was \$14.4B and its GDP per capita was \$10k.

The top exports of Georgia are

- Copper Ore (\$278M)
- Other Nuts(\$181M)
- Ferroalloys (\$177M)
- Gold (\$163M)
- Cars (\$155M)

Its top imports are

- Refined Petroleum (\$619M)
- Cars (\$499M)
- Petroleum Gas (\$315M)
- Packaged Medicaments(\$277M)
- Copper Ore (\$194M)

The top export destinations of Georgia are

Russia (\$229M)

Turkey (\$216M)

China (\$171M)

Azerbaijan (\$168M)

Bulgaria (\$161M)

The top import origins are

Turkey (\$1.36B),

Russia (\$695M),

China (\$580M),

Azerbaijan (\$496M) and Ukraine(\$417M).

Georgia borders Armenia, Azerbaijan, Turkey and Russia by land and Ukraine by sea.



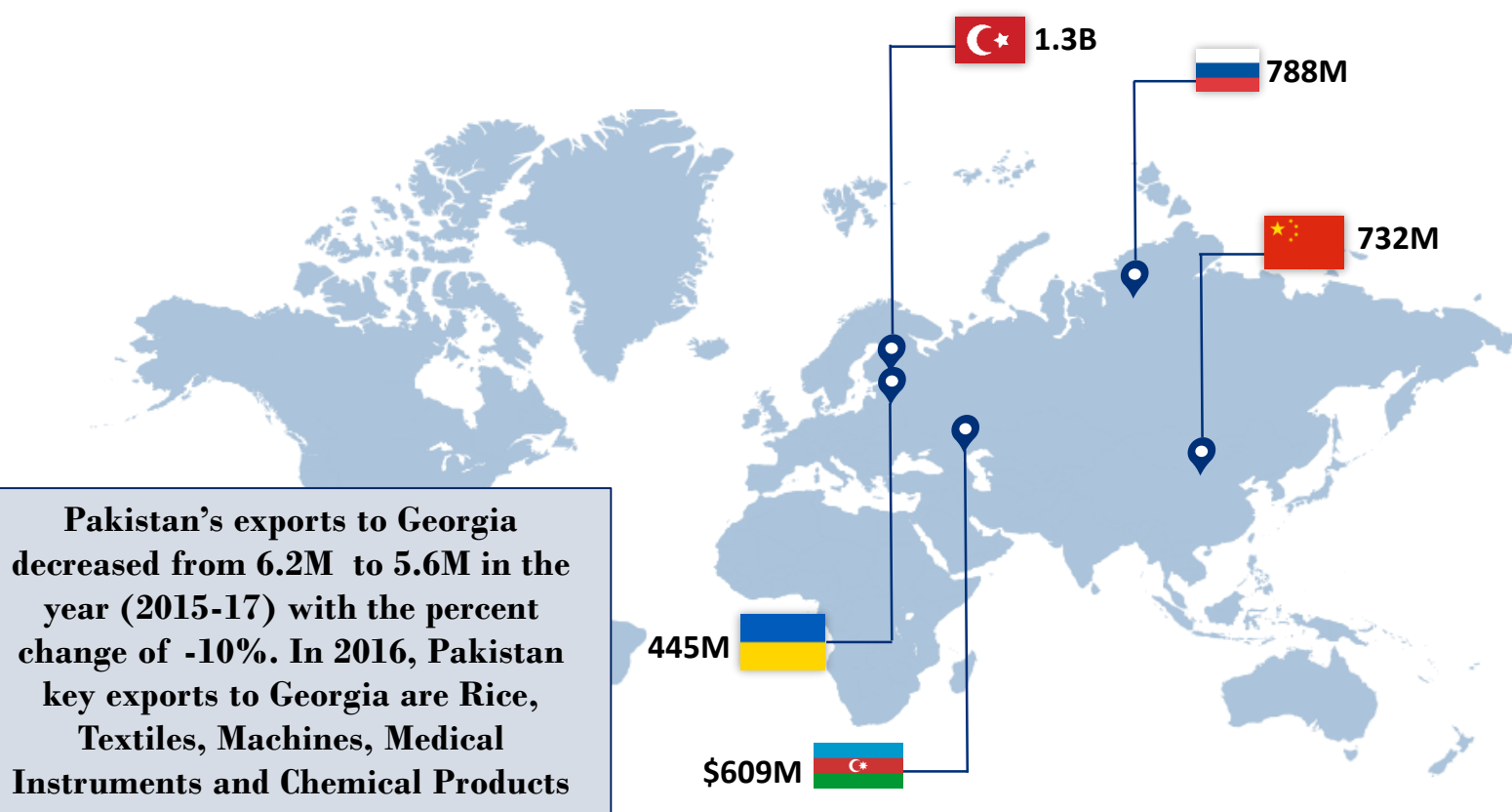
## Georgia Imports

Georgia imports decreased from 8.02Billion to 7.98Billion in the year 2013-2017 with the percentage change of -0.5%. The key exported to Georgia are Turkey, Russia, China, Azerbaijan and Ukraine.

Total import value of Georgia in 2017 was recorded (\$7,982,383). The key products that Georgia imports are Mineral fuels, Machinery, Vehicles, Electric machinery, Pharmaceutical products, iron and steel.

Pakistan's exports to Georgia decreased from 6.2M to 5.6M in the year (2015-17) with the percent change of -10%. In 2016, Pakistan key exports to Georgia are Rice, Textiles, Machines, Medical Instruments and Chemical Products

*“Total Imports of Georgia in 2017  
\$7,982,383,000”*



**List of supplying markets for a product imported by Georgia**  
Product: TOTAL All products  
Units in Thousands

World	8,022,261.00	8,601,807.00	7,730,082.00	7,235,770.00	7,982,383.00
Turkey	1,410,197.00	1,728,764.00	1,327,398.00	1,352,396.00	1,374,475.00
Russian Federation	503,520.00	462,232.00	515,755.00	674,948.00	788,970.00
China	612,250.00	733,468.00	587,357.00	547,483.00	732,323.00
Azerbaijan	403,131.00	349,628.00	226,401.00	495,382.00	609,798.00
Ukraine	601,496.00	548,607.00	455,571.00	417,329.00	445,147.00
Germany	448,947.00	466,102.00	430,965.00	419,370.00	433,435.00
Armenia	180,966.00	205,063.00	143,695.00	216,790.00	281,272.00
United States of America	254,317.00	287,294.00	253,124.00	213,833.00	267,746.00
Italy	220,749.00	221,939.00	197,780.00	263,054.00	217,530.00
Romania	323,231.00	312,050.00	207,157.00	190,200.00	191,015.00



## Bilateral Trade Between Georgia and Pakistan

### “Current Trade of Georgia & Pakistan”

Units: USD Thousands

Product label	Georgia's imports from Pakistan			Pakistan's exports to world			Georgia's imports from world		
	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017
All products	4,237.00	3,023.00	3,135.00	22,089,018.00	20,533,793.00	21,877,787.00	7,730,082.00	7,235,770.00	7,982,383.00
Cereals	3,210.00	1,834.00	1,927.00	1,942,267.00	1,717,085.00	1,751,542.00	141,258.00	105,063.00	120,188.00
Pharmaceutical products	201.00	242.00	278.00	212,692.00	207,182.00	207,353.00	790,728.00	314,165.00	392,618.00
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	98.00	137.00	227.00	3,759,721.00	3,803,987.00	3,955,808.00	73,172.00	66,354.00	79,702.00
Toys, games and sports requisites; parts and accessories thereof	8.00	19.00	163.00	232,805.00	220,777.00	205,069.00	50,582.00	46,427.00	54,094.00
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	18.00	12.00	93.00	687,621.00	644,930.00	631,953.00	14,068.00	15,349.00	18,604.00
Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	97.00	10.00	88.00	95,722.00	94,323.00	99,892.00	22,683.00	22,293.00	23,910.00
Man-made filaments; strip and the like of man-made textile materials	55.00	-	77.00	25,656.00	30,336.00	24,218.00	10,786.00	13,815.00	16,992.00
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical ...	94.00	115.00	62.00	369,205.00	364,223.00	410,573.00	122,550.00	147,836.00	123,085.00
Articles of apparel and clothing accessories, not knitted or crocheted	111.00	63.00	61.00	2,127,462.00	2,253,021.00	2,465,340.00	90,027.00	101,391.00	103,734.00
Cotton	92.00	68.00	46.00	4,040,271.00	3,497,374.00	3,497,689.00	4,276.00	4,413.00	5,026.00
Articles of apparel and clothing accessories, knitted or crocheted	10.00	-	34.00	2,359,608.00	2,347,471.00	2,515,943.00	64,504.00	79,439.00	90,692.00
Sugars and sugar confectionery	29.00	82.00	26.00	358,000.00	250,787.00	511,945.00	67,214.00	85,960.00	88,122.00
Articles of iron or steel	13.00	16.00	13.00	140,365.00	110,138.00	116,437.00	289,685.00	271,206.00	255,594.00
Wood and articles of wood; wood charcoal	-	-	10.00	45,952.00	41,684.00	38,965.00	86,130.00	95,551.00	113,659.00
Headgear and parts thereof	-	-	7.00	1,697.00	2,176.00	1,427.00	2,549.00	2,900.00	3,495.00
Salt; sulphur; earths and stone; plastering materials, lime and cement	3.00	-	7.00	507,567.00	448,064.00	385,540.00	53,101.00	59,015.00	63,725.00
Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; ...	-	1.00	3.00	94,314.00	76,529.00	96,980.00	140,389.00	126,909.00	153,610.00
Clocks and watches and parts thereof	-	-	2.00	6,103.00	6,403.00	6,662.00	7,085.00	7,081.00	8,042.00
Plastics and articles thereof	38.00	75.00	2.00	284,130.00	267,038.00	271,983.00	242,757.00	239,872.00	269,144.00
Essential oils and resinoids; perfumery, cosmetic or toilet preparations	-	-	2.00	17,859.00	21,904.00	24,868.00	95,575.00	104,438.00	119,769.00
Knitted or crocheted fabrics	7.00	-	2.00	41,862.00	36,064.00	27,115.00	9,332.00	9,561.00	10,688.00
Wadding, felt and nonwovens; special yarns; twine, cordage, ropes and cables and articles thereof	-	-	2.00	113,957.00	89,055.00	151,173.00	7,824.00	8,235.00	8,896.00
Paper and paperboard; articles of paper pulp, of paper or of paperboard	1.00	-	1.00	56,261.00	99,463.00	102,236.00	89,745.00	90,741.00	105,397.00
Glass and glassware	-	-	1.00	10,384.00	11,146.00	11,754.00	54,399.00	55,459.00	69,283.00
Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad ...	-	-	-	19,011.00	17,622.00	23,775.00	6,608.00	6,546.00	6,787.00
Iron and steel	-	-	-	29,170.00	51,406.00	50,831.00	159,123.00	152,759.00	171,968.00
Footwear, gaiters and the like; parts of such articles	-	-	-	116,861.00	108,287.00	99,733.00	66,838.00	73,071.00	82,944.00
Musical instruments; parts and accessories of such articles	-	-	-	6,157.00	3,062.00	3,397.00	1,381.00	1,110.00	973.00
Arms and ammunition; parts and accessories thereof	-	-	-	8,593.00	4,314.00	6,142.00	1.00	-	2.00
Miscellaneous articles of base metal	-	-	-	2,154.00	1,900.00	1,615.00	33,351.00	33,630.00	42,260.00
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	-	9.00	-	162,974.00	168,999.00	199,054.00	710,482.00	807,585.00	725,713.00
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television ...	-	136.00	-	93,317.00	88,453.00	75,779.00	552,962.00	573,656.00	600,515.00
Railway or tramway locomotives, rolling stock and parts thereof; railway or tramway track fixtures ...	-	-	-	2,599.00	1,553.00	1,302.00	14,202.00	31,877.00	31,796.00



# MOLDOVA





# Moldova Overview



National Bank of  
Moldova



Total Population  
3.552 million (2016)



Moldovan leu



1 USD = 16.77  
Moldovan Leu



The politics of Moldova take place in a framework of a parliamentary representative democratic republic, wherein the prime minister is the head of the government, and a multi-party system.





# Moldova Trade Overview

## “127<sup>th</sup> Largest Exporter”



Moldova is the 129th largest export economy in the world. In 2016, Moldova exported \$2.43B and imported \$3.95B, resulting in a negative trade balance of \$1.52B. In 2016 the GDP of Moldova was \$6.75B and its GDP per capita was \$5.33k.

The top exports of Moldova are

- Insulated Wire (\$232M),
- Sunflower Seeds (\$184M),
- Wheat (\$140M),
- Wine (\$107M)
- Seats (\$102M),

Its top imports are

- Refined Petroleum(\$370M),
- Packaged Medicaments (\$174M),
- Cars (\$124M),
- Insulated Wire (\$76.1M)
- Light Rubberized Knitted Fabric(\$62M).

The top export destinations of Moldova are

- Romania (\$568M),
- Russia (\$256M),
- Italy (\$254M),
- Germany (\$159M)
- United Kingdom (\$120M).

The top import origins are

- Romania (\$578M),
- China (\$384M),
- Ukraine (\$374M),
- Russia (\$338M)
- Germany(\$328M).

Moldova borders Romania and Ukraine.



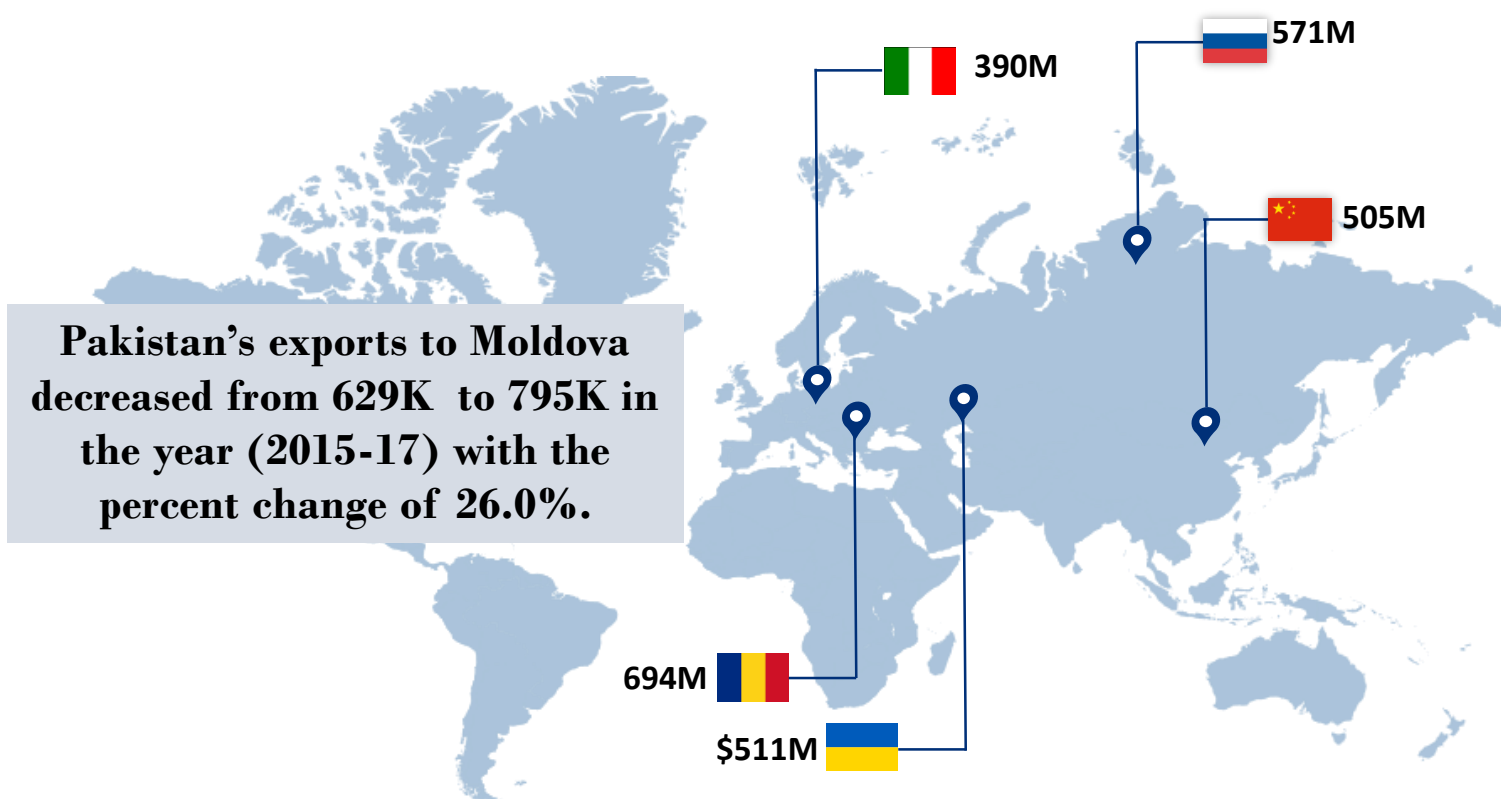
## Moldova Imports

Moldova imports decreased from 5.22 Billion to 4.83 Billion in the year 2013-2017 with the percentage change of -12.0%. The key exported to Moldova are Romania, Russia Federation, Ukraine, China and Germany.

Total import value of Moldova in 2017 was recorded (\$4,831,415). The key products that Moldova imports are Mineral fuels, Electric Machinery, Machinery, Vehicles, Misc. products, Plastics and articles

Pakistan's exports to Moldova decreased from 629K to 795K in the year (2015-17) with the percent change of 26.0%. In 2017, Pakistan key exports to Moldova are Dried leguminous, leguminous vegetables.

*“Total Imports of Moldova in 2017  
\$4,831,415,000”*



### List of supplying markets for a product imported by Georgia Product: TOTAL All products

	2012-13	2013-14	2014-15	2015-16	2016-17
World	5,492,393	5,316,959	3,986,821	4,020,359	4,831,415
Romania	722,129	803,088	555,137	551,499	694,530
Russian Federation	788,040	717,221	535,691	535,201	571,710
Ukraine	659,140	546,370	371,128	383,892	511,099
China	478,884	481,167	366,426	393,689	505,378
Germany	395,602	426,957	321,297	316,441	390,602
Italy	345,453	352,410	279,224	281,324	332,099
Turkey	380,992	300,855	285,117	271,986	304,338
Poland	142,736	155,802	122,354	132,205	165,714
Belarus	178,348	141,981	84,153	101,288	114,591
France	101,638	93,823	81,021	89,959	112,677





## Bilateral Trade Between Moldova and Pakistan

### “Current Trade of Moldova & Pakistan”

Units: USD Thousands

Product label	Moldova, Republic of imports from Pakistan			Pakistan's exports to world			Moldova, Republic of's imports from world				
	Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	3,195	2,130	2,811		22,089,018	20,533,793	21,877,787		3,986,821	4,020,359	4,831,415
Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable ...	158	405	529		8,942	6,369	4,820		16,162	18,909	29,935
Pharmaceutical products	189	96	380		212,692	207,182	207,353		187,810	183,974	223,703
Articles of apparel and clothing accessories, not knitted or crocheted	271	296	358		2,127,462	2,253,021	2,465,340		31,612	42,939	50,155
Cereals	679	395	283		1,942,267	1,717,085	1,751,542		14,048	14,887	16,991
Articles of apparel and clothing accessories, knitted or crocheted	171	230	233		2,359,608	2,347,471	2,515,943		39,641	50,302	68,358
Toys, games and sports requisites; parts and accessories thereof	134	72	154		232,805	220,777	205,069		14,576	16,759	26,534
Man-made staple fibres	23	1	142		302,343	220,487	256,196		35,884	41,018	44,996
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	131	129	112		3,759,721	3,803,987	3,955,808		16,299	18,725	24,746
Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	2	4	74		95,722	94,323	99,892		12,381	13,585	16,500
Products of animal origin, not elsewhere specified or included	99	76	62		28,785	21,303	24,561		3,863	3,964	4,643
Cotton	49	23	61		4,040,271	3,497,374	3,497,689		26,607	21,977	22,935
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	562	26	61		162,974	168,999	199,054		303,277	299,611	371,531
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical ...	12	60	59		369,205	364,223	410,573		76,563	53,482	71,793
Footwear, gaiters and the like; parts of such articles	27	39	57		116,861	108,287	99,733		16,895	24,991	40,448
Edible fruit and nuts; peel of citrus fruit or melons	356	154	43		415,332	435,232	353,931		74,601	47,390	54,259
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	18	26	39		687,621	644,930	631,953		20,431	27,086	41,417
Salt; sulphur; earths and stone; plastering materials, lime and cement	45	43	38		507,567	448,064	385,540		15,314	14,322	12,529
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television ...	175	14	32		93,317	88,453	75,779		327,555	343,619	429,681

An aerial photograph of a city street. In the foreground, a large, dense green tree dominates the right side. To the left, a wide road with several cars is visible. In the background, a large, light-colored building with a central entrance and a blue-tinted facade is prominent. The sky above is bright blue with scattered white clouds. A dark blue horizontal band is overlaid across the middle of the image, containing the word 'UKRAINE' in a stylized font with blue and yellow horizontal stripes.

**UKRAINE**



# Ukraine Overview



The National Bank of Ukraine or NBU is the central bank of Ukraine



Total Population  
45 Million (2016)



Ukrainian hryvnia



1USD = 28.09  
(Sept 18) Ukrainian  
hryvnia



Ukraine is a Presidential Representative democratic republic with the multi-party system. Executive power is conducted by the Government and the President.





# Ukraine Trade - Overview

**“157th Largest  
Exporter”**



Ukraine is the 53rd largest export economy in the world. In 2016, Ukraine exported \$35.1B and imported \$37.8B, resulting in a negative trade balance of \$2.76B. In 2016 the GDP of Ukraine was \$93.3B and its GDP per capita was \$8.27k.

The top exports of Ukraine are

- Seed Oils (\$3.44B),
- Wheat (\$2.37B),
- Corn (\$2.26B),
- Semi-Finished Iron (\$2.1B)
- Iron Ore (\$1.92B),

Its top imports are

- Refined Petroleum (\$3.3B),
- Packaged Medicaments (\$1.37B),
- Cars (\$1.24B),
- Coal Briquettes (\$1.11B)
- Petroleum Gas (\$964M).

The top export destinations of Ukraine are

- Russia (\$3.85B),
- Turkey (\$2.28B),
- China (\$2.2B),
- Italy (\$2.05B)

The top import origins are

- Russia (\$6.27B),
- China (\$4.21B),
- Germany (\$4.06B),
- Poland (\$3.76B)
- Belarus (\$2.83B).

Ukraine borders Belarus, Hungary, Moldova, Poland, Romania, Russia and Slovakia



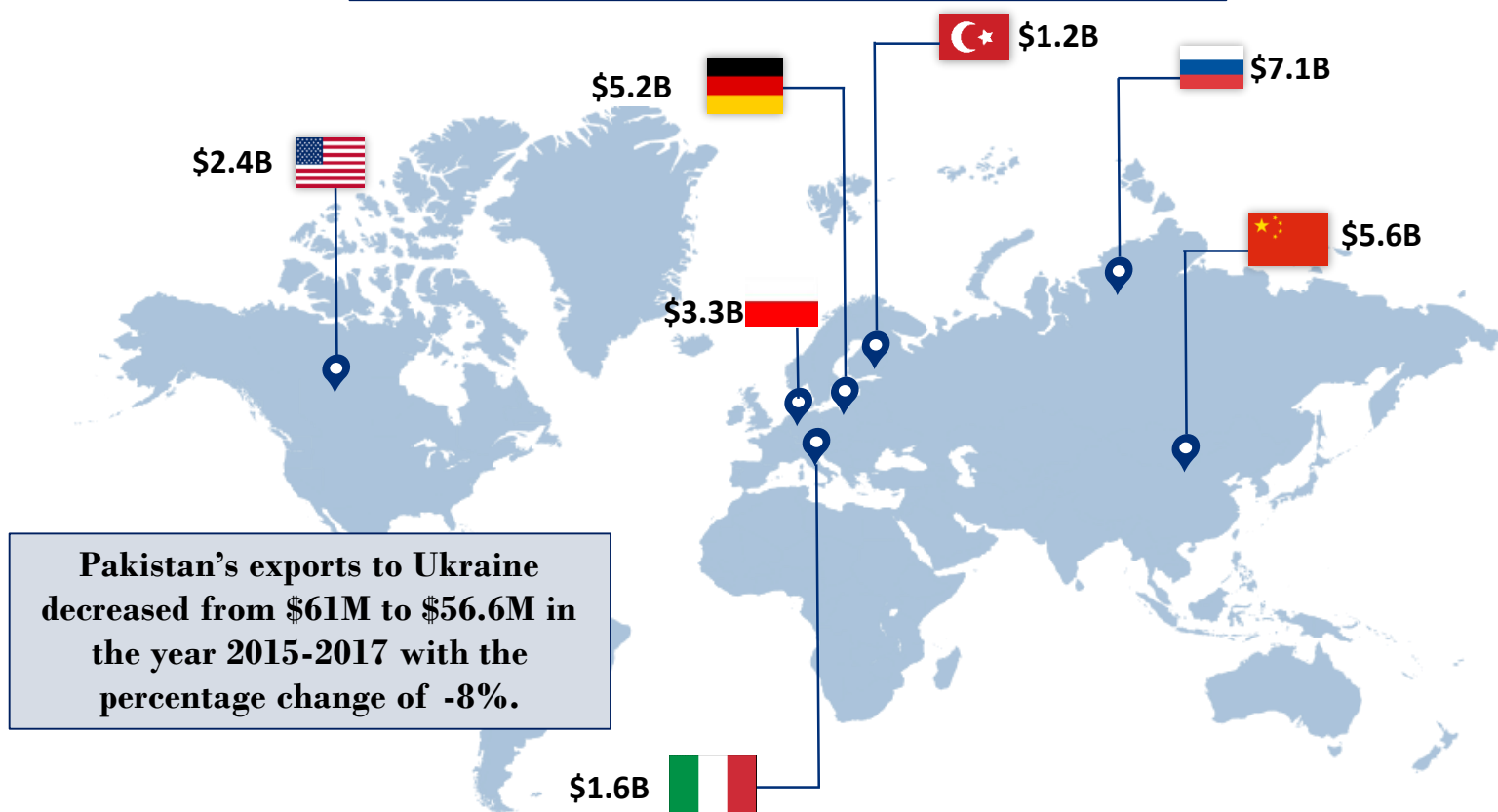
## Ukraine Imports

Ukraine imports decreased from \$76.9 Billion to \$49.4 Billion in the year 2013-2017 with the percentage change of -36%. The key exporters to Ukraine are Russia, China, Germany, Poland, Belarus & USA

Total import value of Ukraine 2017 was recorded (\$49,439,156). The key products that Ukraine imports are Machinery, Articles of iron, Electrical Machinery, Plastics, Vehicles, Mineral Fuels, Cereals, Fertilizers, Chemicals

Pakistan's exports to Ukraine decreased from \$61M to \$56.6M in the year 2015-2017 with the percentage change of -8%. Pakistan's key exports to Ukraine are Fiber, Cotton, Cereals, Fruits, Toys, Optical Items

*“Total Imports of Ukraine in 2017  
\$49,439,156”*



### List of supplying markets for a product imported by Ukraine Product: TOTAL All products Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
World	76,986,013	54,381,409	37,516,153	39,249,626	49,439,156
Russian Federation	23,243,994	12,678,683	7,492,718	5,149,313	7,196,562
China	7,903,219	5,408,879	3,770,968	4,687,653	5,642,500
Germany	6,772,748	5,360,106	3,975,590	4,318,415	5,201,333
Poland	4,074,125	3,067,345	2,324,047	2,693,325	3,345,239
Belarus	3,605,256	3,971,111	2,449,146	2,777,793	3,204,387
United States of America	2,770,420	1,931,904	1,483,940	1,692,040	2,475,228
Italy	2,087,345	1,509,461	976,759	1,358,918	1,618,339

Source: Trade Map | The Observatory of Economic Complexity





## Bilateral Trade Between Ukraine and Pakistan

### “Current Trade of Ukraine & Pakistan”

Units: USD Thousands

Product label	Ukraine's imports from Pakistan			Pakistan's exports to world			Ukraine's imports from world		
	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017
All products	61,323	47,648	56,640	22,089,018	20,533,793	21,877,787	37,516,153	39,249,626	49,439,156
Man-made staple fibres	12,588	15,805	23,213	302,343	220,487	256,196	176,509	204,630	211,561
Cereals	17,265	9,460	9,308	1,942,267	1,717,085	1,751,542	154,707	148,800	176,693
Articles of apparel and clothing accessories, not knitted or crocheted	3,363	3,429	5,179	2,127,462	2,253,021	2,465,340	178,939	176,742	187,904
Cotton	4,829	5,043	4,980	4,040,271	3,497,374	3,497,689	160,145	148,709	157,144
Articles of apparel and clothing accessories, knitted or crocheted	2,768	2,683	3,699	2,359,608	2,347,471	2,515,943	159,377	160,724	185,968
Edible fruit and nuts; peel of citrus fruit or melons	9,786	3,778	3,227	415,332	435,232	353,931	467,061	476,179	476,885
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	1,706	2,315	2,604	3,759,721	3,803,987	3,955,808	158,072	203,367	236,655
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical ...	425	624	849	369,205	364,223	410,573	448,503	563,389	761,430
Toys, games and sports requisites; parts and accessories thereof	566	706	795	232,805	220,777	205,069	134,404	192,332	215,275
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	583	631	615	687,621	644,930	631,953	57,277	75,573	86,578
Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	266	273	299	95,722	94,323	99,892	133,716	157,637	194,058
Miscellaneous edible preparations	452	252	297	26,904	27,220	28,229	339,809	328,399	363,803
Man-made filaments; strip and the like of man-made textile materials	96	252	234	25,656	30,336	24,218	184,951	208,736	222,373
Sugars and sugar confectionery	48	236	221	358,000	250,787	511,945	34,792	56,191	47,590
Raw hides and skins (other than furskins) and leather	481	548	206	425,085	349,003	335,345	104,308	128,939	159,015
Pharmaceutical products	-	49	169	212,692	207,182	207,353	1,367,034	1,606,956	1,767,339
Salt; sulphur; earths and stone; plastering materials, lime and cement	159	326	143	507,567	448,064	385,540	225,904	195,205	249,112
Footwear, gaiters and the like; parts of such articles	20	255	117	116,861	108,287	99,733	230,702	251,980	247,276
Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; ...	3	17	53	94,314	76,529	96,980	162,038	213,184	256,731
Articles of iron or steel	14	42	51	140,365	110,138	116,437	522,030	647,207	805,749
Plastics and articles thereof	3,610	282	50	284,130	267,038	271,983	2,092,953	2,201,118	2,458,931

Source: Trade Map | The Observatory of Economic Complexity





# TAJIKISTAN





# Tajikistan Overview



The National Bank of Tajikistan is the central bank of Tajikistan



Total Population  
8.7 Million (2016)



Tajikistani Somoni



1USD = 9.41  
(Sept 18) Tajikistani  
Somoni



The politics of Tajikistan takes place in a framework of a presidential republic, whereby the President is both head of state and head of government, and of a multi-party system







# Tajikistan Trade - Overview

**“157th Largest  
Exporter”**



Tajikistan is the 157th largest export economy in the world. In 2016, Tajikistan exported \$781M and imported \$3.26B, resulting in a negative trade balance of \$2.48B. In 2016 the GDP of Tajikistan was \$6.95B and its GDP per capita was \$2.98k.

The top exports of Tajikistan are

- Raw Aluminium (\$224M),
- Lead Ore (\$95.6M),
- Gold (\$74.3M),
- Raw Cotton (\$65.5M)
- Zinc Ore (\$63.6M),

Its top imports are

- Refined Petroleum (\$178M),
- Wheat (\$165M),
- Petroleum Gas (\$92M),
- Rubber Footwear (\$76.3M)
- Knit Men's Suits (\$73.6M).

The top export destinations of Tajikistan are

- Kazakhstan (\$205M),
- Turkey (\$158M),
- Italy (\$77.7M),
- Switzerland (\$75.4M)
- Afghanistan (\$60.6M).

The top import origins are

- China (\$1.73B),
- Russia (\$651M),
- Kazakhstan (\$371M),
- Turkey (\$151M)
- Italy (\$48.5M).

Tajikistan borders Afghanistan, China, Kyrgyzstan and Uzbekistan.



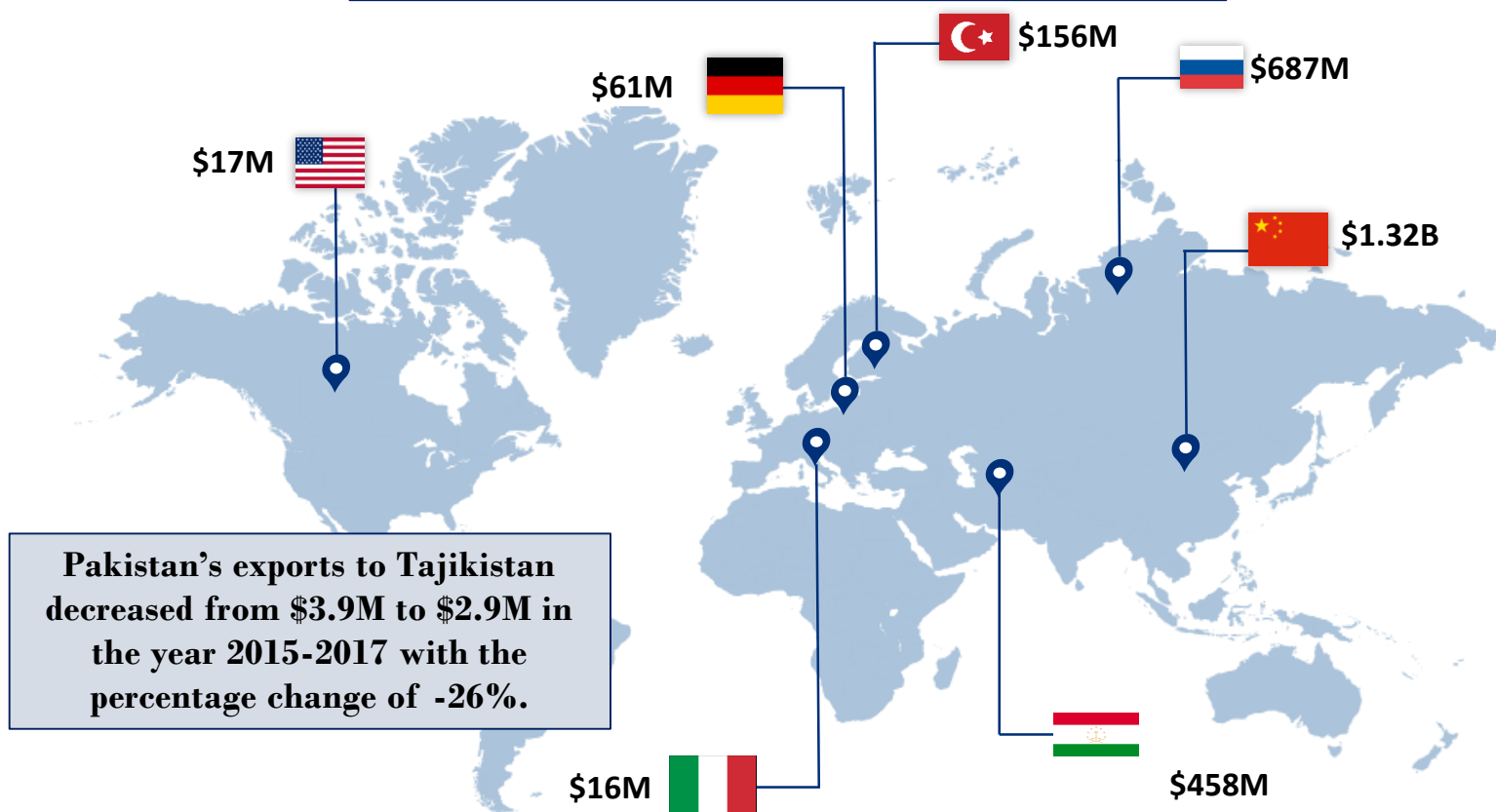
## Tajikistan Imports

Tajikistan imports decreased from \$4.46Billion to \$3.04 Billion in the year 2013-2017 with the percentage change of -32%. The key exporters to Tajikistan are China, Russia, Turkey, Germany, Kazakhstan, Italy, & USA

Total import value of Tajikistan 2017 was recorded (\$3,047,647). The key products that Tajikistan imports are Machinery, Articles of iron, Electrical Machinery, Commodities, Vehicles, Mineral Fuels, Cereals, Nuclear Reactors, Aircrafts, Chemicals

Pakistan's exports to Tajikistan decreased from \$3.9M to \$2.9M in the year 2015-2017 with the percentage change of -26%. Pakistan's key exports to Turkmenistan are Sugar, Pharmaceuticals, Dairy, Furniture

*“Total Imports of Tajikistan in 2017  
\$3,047,647”*



**List of supplying markets for a product imported by Tajikistan**  
Product: TOTAL All products  
Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
Total	4,464,498	5,241,931	3,585,510	3,501,502	3,047,647
China	1,869,364	2,468,236	1,795,388	1,725,084	1,323,547
Russian Federation	724,360	890,929	759,104	661,482	687,356
Kazakhstan	496,839	518,920	418,451	371,888	458,347
Turkey	283,620	277,384	162,783	151,621	156,134
Germany	47,590	59,635	49,571	43,521	61,822
United States of America	51,874	24,503	18,985	21,324	17,918
Italy	18,763	29,233	22,826	48,544	16,019

Source: Trade Map | The Observatory of Economic Complexity





## Bilateral Trade Between Tajikistan and Pakistan

### “Current Trade of Tajikistan & Pakistan”

Units: USD Thousands

Product label	Tajikistan's imports from Pakistan			Pakistan's exports to world			Tajikistan's imports from world				
	Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	85,923	25,181			22,089,018	20,533,793	21,877,787		3,419,364	3,031,463	3,047,647
Live animals	2	-			3,043	6,327	6,417		998	831	881
Meat and edible meat offal	210	-			263,743	239,741	211,988		48,412	32,964	35,073
Fish and crustaceans, molluscs and other aquatic invertebrates	-	-			328,733	336,380	406,924		2,262	1,090	1,931
Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	560	254			81,694	67,471	56,252		18,197	15,205	14,632
Products of animal origin, not elsewhere specified or included	-	-			28,785	21,303	24,561		111	138	254
Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	15	-			1,644	2,014	1,651		1,525	2,261	1,991
Edible vegetables and certain roots and tubers	9,343	1,944			234,129	176,219	173,071		12,131	4,371	3,181
Edible fruit and nuts; peel of citrus fruit or melons	7,865	6,047			415,332	435,232	353,931		21,980	16,154	1,779
Coffee, tea, maté and spices	45	52			77,787	86,236	91,828		6,852	10,456	8,737
Cereals	3,608	794			1,942,267	1,717,085	1,751,542		266,822	242,637	172,493
Products of the milling industry; malt; starches; inulin; wheat gluten	-	651			336,018	187,365	111,330		68,993	38,500	18,598
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	57	-			90,255	75,108	85,119		4,383	3,806	6,523
Lac; gums, resins and other vegetable saps and extracts	-	-			43,366	25,233	41,189		209	42	659
Vegetable plaiting materials; vegetable products not elsewhere specified or included	-	-			5,974	7,590	5,813		448	116	148
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	-	-			63,372	55,008	43,542		96,047	92,114	80,413
Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	-	-			10,171	7,183	5,057		7,241	2,820	2,975
Sugars and sugar confectionery	58,497	13,346			358,000	250,787	511,945		88,731	64,962	37,945

Source: Trade Map | The Observatory of Economic Complexity





# TURKMENISTAN



# Turkmenistan Overview



Central Bank Of Turkmenistan is The national bank of Turkmenistan



Total Population  
5.6 Million (2016)



Turkmenistan manat



1USD = 3.5  
(Sept 18) Turkmenistan manat



The politics of Turkmenistan takes place in the framework of a presidential republic, whereby the President of Turkmenistan is both head of state and head of government





# Turkmenistan Trade - Overview

## “95th Largest Exporter”



Turkmenistan is the 95th largest export economy in the world. In 2016, Turkmenistan exported \$7.06B and imported \$4.77B, resulting in a positive trade balance of \$2.29B. In 2016 the GDP of Turkmenistan was \$36.2B and its GDP per capita was \$16.9k.

The top exports of Turkmenistan are

- Petroleum Gas (\$5.26B),
- Crude Petroleum (\$484M),
- Refined Petroleum (\$233M),
- Raw Cotton (\$220M)
- Special Purpose Ships (\$214M),

Its top imports are

- Iron Structures (\$324M),
- Other Heating Machinery (\$230M),
- Air Pumps (\$197M),
- Liquid Pumps (\$105M)
- Valves (\$102M).

The top export destinations of Turkmenistan are

- China (\$4.99B),
- Turkey (\$412M),
- Italy (\$380M),
- Russia (\$327M)
- Afghanistan (\$278M).

The top import origins are

- Turkey (\$1.23B),
- Russia (\$561M),
- Japan (\$396M),
- Germany (\$362M)
- South Korea (\$361M).

Turkmenistan borders Afghanistan, Iran, Kazakhstan and Uzbekistan by land and Azerbaijan by sea.



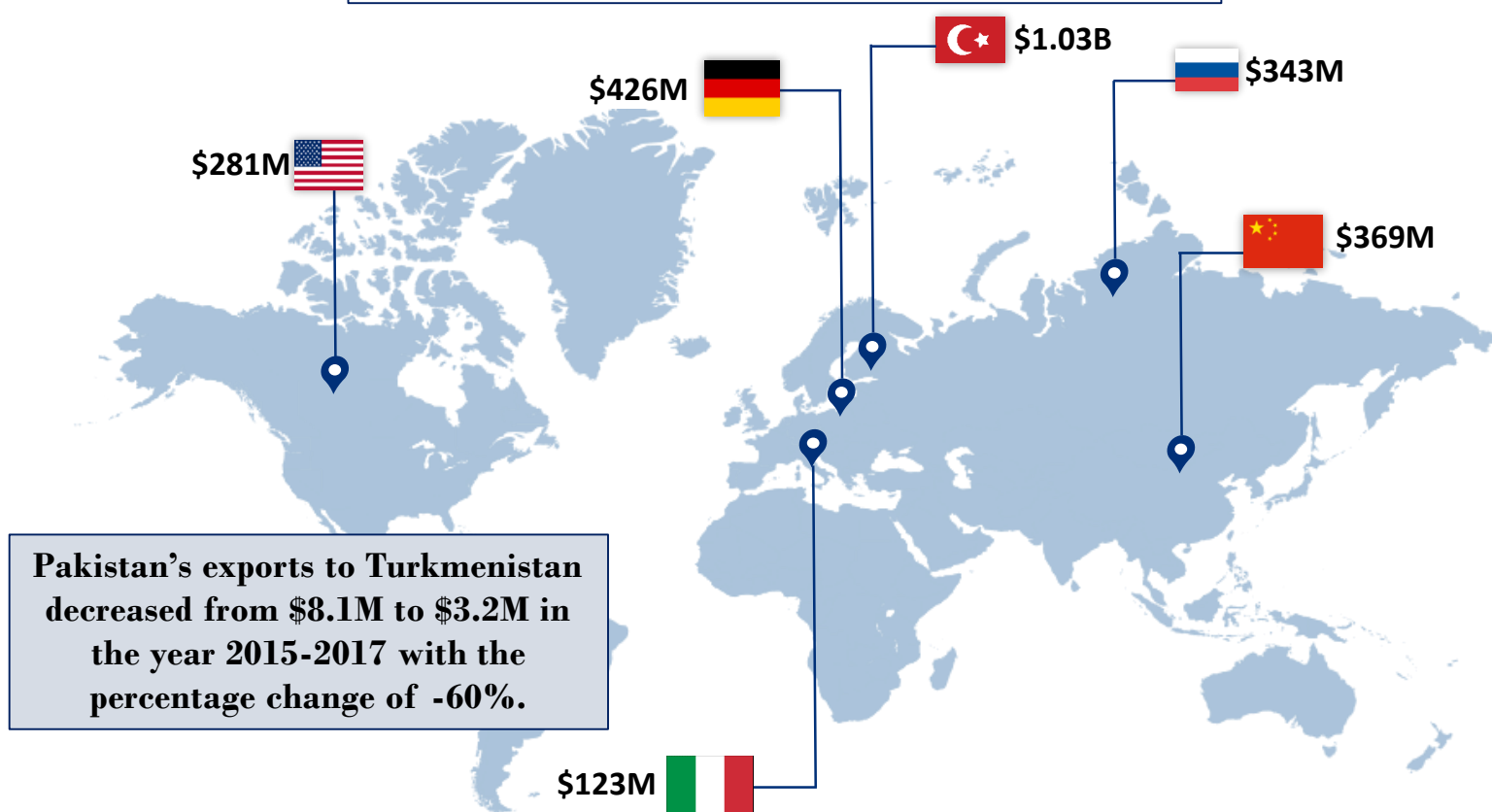
## Turkmenistan Imports

Turkmenistan imports decreased from \$9.2 Billion to \$3.6 Billion in the year 2013-2017 with the percentage change of -60%. The key exporters to Turkmenistan are Turkey, Germany, Russia, Italy, china & USA

Total import value of Turkmenistan in 2017 was recorded (\$3,627,252). The key products that Turkmenistan imports are Machinery, Articles of iron, Electrical Machinery, Commodities, Vehicles, Mineral Fuels, Plastics, Aircrafts, Chemicals

Pakistan's exports to Turkmenistan decreased from \$8.1M to \$3.2M in the year 2015-2017 with the percentage change of -60%. Pakistan's key exports to Turkmenistan are Rice, Fabrics, Chlorides, Matches, Medicaments, Dry Fruits.

*“Total Imports of Turkmenistan in 2017  
\$3,627,252”*



**List of supplying markets for a product imported by Turkmenistan**  
Product: TOTAL All products  
Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
Total	9,289,011	9,658,647	5,932,897	5,610,685	3,627,252
Turkey	1,957,484	2,231,246	1,857,964	1,241,470	1,038,687
Germany	519,865	368,790	339,097	397,775	426,313
China	1,137,644	954,282	815,469	338,479	369,050
Russian Federation	1,429,900	1,137,661	843,925	570,575	343,780
United States of America	261,779	455,525	80,840	106,203	281,983
Korea, Republic of	141,230	193,053	182,139	361,595	130,974
Italy	183,667	215,417	233,566	249,585	123,238

Source: Trade Map | The Observatory of Economic Complexity





## Bilateral Trade Between Turkmenistan and Pakistan

### “Current Trade of Turkmenistan & Pakistan”

Units: USD Thousands

Product label	Turkmenistan's imports from Pakistan			Pakistan's exports to world			Turkmenistan's imports from world				
	Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	8,171	4,002	3,230		22,089,018	20,533,793	21,877,787		5,932,897	5,610,685	3,627,252
Cereals	5,645	293	1,324		1,942,267	1,717,085	1,751,542		28,236	15,344	11,296
Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	1,024	545	666		3,046	3,119	2,915		1,807	1,070	1,202
Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, ...	-	3	484		23,196	20,910	23,931		13,764	10,754	13,118
Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	458	677	442		14,484	11,444	8,474		10,075	3,056	2,261
Pharmaceutical products	7	45	150		212,692	207,182	207,353		115,723	111,374	100,104
Edible fruit and nuts; peel of citrus fruit or melons	-	-	79		415,332	435,232	353,931		12,417	29,844	9,464
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	435	246	58		90,255	75,108	85,119		8,528	11,243	8,284
Ceramic products	-	-	25		9,409	8,668	8,447		30,126	39,042	17,229
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	-	1	2		687,621	644,930	631,953		3,020	2,023	2,073
Furskins and artificial fur; manufactures thereof	-	-	-		560	407	86		59	105	108
Wood and articles of wood; wood charcoal	1	1	-		45,952	41,684	38,965		119,477	94,719	69,041
Cork and articles of cork	-	-	-		-	-	-		667	503	40
Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork	-	-	-		1,474	676	622		90	18	28
Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or ...	-	-	-		213	185	408		647	541	1,045
Paper and paperboard; articles of paper pulp, of paper or of paperboard	-	-	-		56,261	99,463	102,236		29,896	30,215	27,671
Printed books, newspapers, pictures and other products of the printing industry; manuscripts, ...	-	-	-		4,812	4,935	4,389		4,082	2,552	8,596

Source: Trade Map | The Observatory of Economic Complexity







**UZBEKISTAN**



# Uzbekistan Overview



Central Bank Of Uzbekistan is CENTRAL BANK OF THE REPUBLIC OF UZBEKISTAN



Total Population  
31.8 Million (2016)



Uzbekistani so'm



1USD = 7914  
(Sept 18) Uzbekistani  
so'm



The Republic of Uzbekistan is a presidential constitutional republic, whereby the President of Uzbekistan is both head of state and head of government..





# Uzbekistan Trade - Overview

**“94th Largest  
Exporter”**



Uzbekistan is the 94th largest export economy in the world. In 2016, Uzbekistan exported \$7.11B and imported \$9.1B, resulting in a negative trade balance of \$1.98B. In 2016 the GDP of Uzbekistan was \$67.2B and its GDP per capita was \$6.51k.

The top exports of Uzbekistan are

- Gold (\$2.86B)
- Petroleum Gas (\$738M)
- Non-Retail Pure Cotton Yarn (\$463M)
- Ethylene Polymers (\$315M)
- Radioactive Chemicals (\$290M)

Its top imports are

- Packaged Medicaments (\$462M)
- Refined Petroleum (\$367M)
- Vehicle Parts (\$356M)
- Coated Flat-Rolled Iron (\$209M)
- Wheat (\$209M).

The top export destinations of Uzbekistan are

- Switzerland (\$2.86B)
- China (\$1.52B)
- Russia (\$751M)
- Turkey (\$698M)
- Kazakhstan (\$567M).

The top import origins are

- China (\$2.01B)
- Russia (\$1.96B)
- South Korea (\$927M)
- Kazakhstan (\$920M)
- Turkey (\$531M).

Uzbekistan borders Afghanistan, Kazakhstan, Kyrgyzstan, Tajikistan and Turkmenistan by land and Azerbaijan by sea





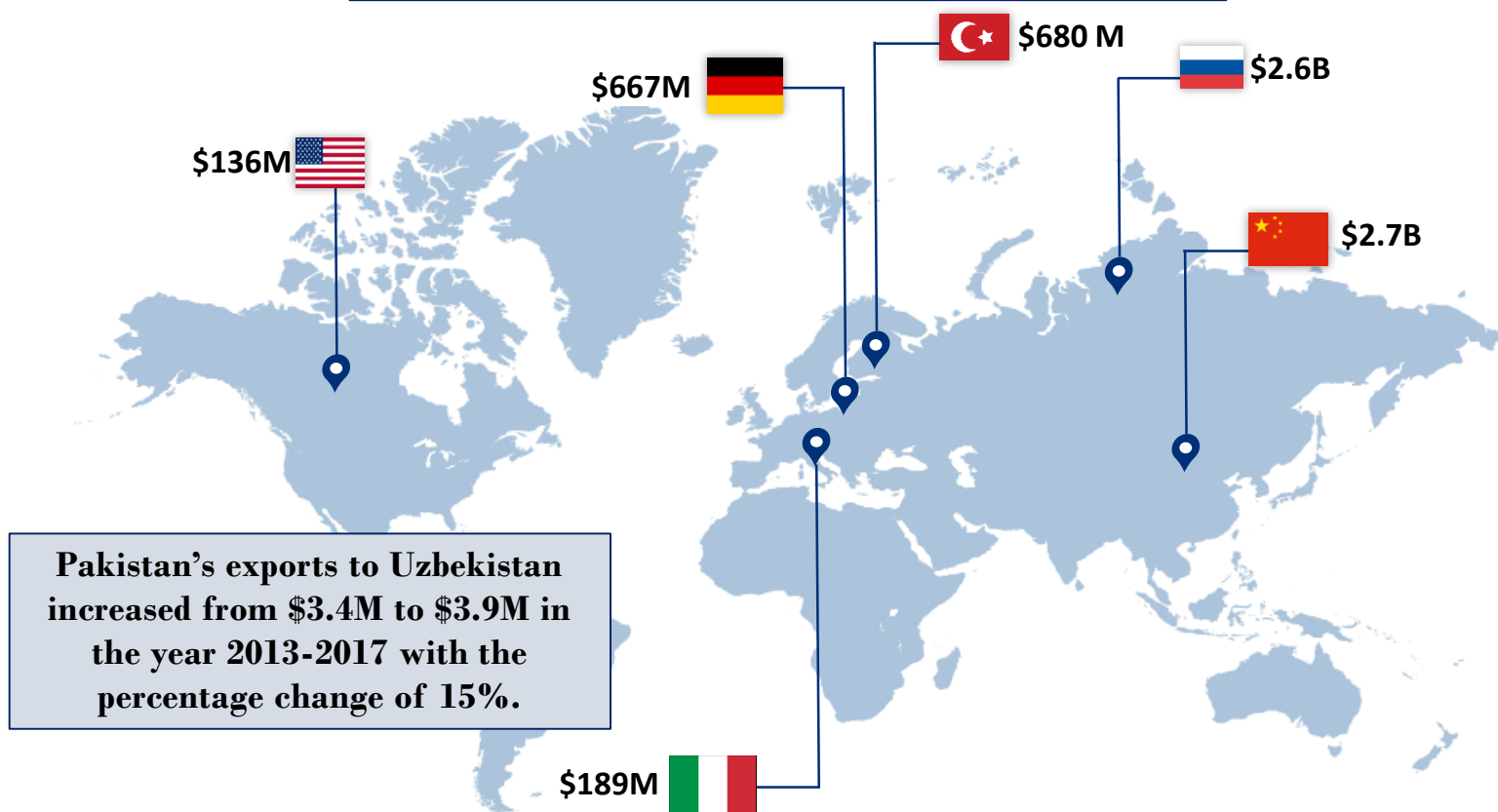
## Uzbekistan Imports

Uzbekistan imports decreased from \$12.9 Billion to \$11.4 Billion in the year 2013-2017 with the percentage change of -12%. The key exporters to Uzbekistan are China, Russia, Kazakhstan, Korea & Turkey

Total import value of Uzbekistan in 2017 was recorded (\$11,462,078). The key products that Uzbekistan imports are Machinery, Articles of iron, Electrical Machinery, Commodities, Vehicles, Mineral Fuels, Plastics, Pharmaceutical products & Animal Fat

Pakistan's exports to Uzbekistan increased from \$3.4M to \$3.9M in the year 2013-2017 with the percentage change of 15%. Pakistan's key exports to Uzbekistan are Vegetable, Textile, Fiber, Cutlery Cereals, Edible Fruits and Pharmaceuticals.

*“Total Imports of Uzbekistan in 2017  
\$11,462,078 ”*



### List of supplying markets for a product imported by Uzbekistan Product: TOTAL All products Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
Total	12,986,052	13,688,123	10,487,388	9,814,679	11,462,078
China	2,613,355	2,678,214	2,228,761	2,007,464	2,763,952
Russian Federation	2,803,910	3,113,600	2,221,188	1,964,967	2,625,341
Kazakhstan	1,145,310	1,083,947	942,267	922,532	1,250,332
Korea, Republic of	1,968,246	2,032,719	1,284,247	930,468	1,180,448
Turkey	562,526	603,013	488,654	533,018	680,780
Germany	572,300	671,068	478,864	500,379	667,323
Italy	121,492	197,739	154,213	195,217	189,699
Ukraine	351,670	308,564	174,493	142,393	167,680
Lithuania	102,094	133,181	123,530	124,140	148,865



Source: Trade Map | The Observatory of Economic Complexity



## Bilateral Trade Between Uzbekistan and Pakistan

### “Current Trade of Uzbekistan & Pakistan”

Units: USD Thousands

Product label	Uzbekistan's imports from Pakistan			Pakistan's exports to world			Uzbekistan's imports from world				
	Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	1,975	3,376	3,934		22,089,018	20,533,793	21,877,787		10,487,388	9,814,679	11,462,078
Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	693	2,029	1,358		3,046	3,119	2,915		12,772	3,163	3,170
Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	255	342	885		95,722	94,323	99,892		54,709	28,589	35,209
Edible fruit and nuts; peel of citrus fruit or melons	22	-	808		415,332	435,232	353,931		5,908	12,933	7,089
Pharmaceutical products	360	557	438		212,692	207,182	207,353		636,359	570,227	570,270
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	-	185	202		3,759,721	3,803,987	3,955,808		29,578	19,353	17,970
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical ...	467	93	111		369,205	364,223	410,573		187,615	261,904	243,626
Edible vegetables and certain roots and tubers	-	-	57		234,129	176,219	173,071		17,181	11,734	50,107
Plastics and articles thereof	47	28	25		284,130	267,038	271,983		449,344	559,797	471,882
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	11	72	16		162,974	168,999	199,054		2,021,692	1,819,455	2,156,428
Toys, games and sports requisites; parts and accessories thereof	-	-	12		232,805	220,777	205,069		23,127	16,885	33,847
Articles of iron or steel	-	-	7		140,365	110,138	116,437		345,322	340,931	445,462
Tanning or dyeing extracts; tannins and their derivatives; dyes, pigments and other colouring ...	2	-	6		34,327	33,110	37,621		86,633	89,196	120,590
Organic chemicals	2	-	2		6,063	5,076	7,758		76,076	82,300	90,367
Articles of apparel and clothing accessories, knitted or crocheted	-	-	1		2,359,608	2,347,471	2,515,943		52,034	26,501	24,561
Articles of apparel and clothing accessories, not knitted or crocheted	14	-	1		2,127,462	2,253,021	2,465,340		26,540	23,215	26,232
Soap, organic surface-active agents, washing preparations, lubricating preparations, artificial ...	-	-	1		24,656	18,583	23,428		48,931	42,902	44,820
Nickel and articles thereof	-	-	1		52	25	3		1,162	937	1,894
Aluminium and articles thereof	-	-	-		29,138	26,051	24,628		102,216	87,397	113,641
Lead and articles thereof	-	-	-		774	856	155		6,944	4,988	10,650
Zinc and articles thereof	-	-	-		521	1,435	3,362		1,341	1,030	443

Source: Trade Map | The Observatory of Economic Complexity



An aerial photograph of a city at dusk. The sky is a mix of blue and orange. In the foreground, a large, circular monument with a central spire is visible. The monument has intricate designs on its base. The city skyline is filled with numerous buildings, some of which are lit up. The overall scene is a blend of modern architecture and traditional design.

# Kazakhstan



# Kazakhstan Overview



Central Bank Of  
Kazakhstan is National  
Bank of Kazakhstan



Total Population  
17.8 Million (2016)



Kazakhstani tenge



1USD = 375  
(Sept 18)  
Kazakhstani tenge



The President of  
Kazakhstan is head of  
state and nominates the  
head of government.  
Executive power is  
exercised by the  
government. Legislative  
power is vested in both the  
government and the two  
chambers of parliament.





# Kazakhstan Trade - Overview

**“56th Largest  
Exporter”**



Kazakhstan is the 56th largest export economy in the world. In 2016, Kazakhstan exported \$32.8B and imported \$26.6B, resulting in a positive trade balance of \$6.13B. In 2016 the GDP of Kazakhstan was \$137B and its GDP per capita was \$25.3k.

The top exports of Kazakhstan are

- Crude Petroleum (\$13.2B),
- Refined Copper (\$2.24B),
- Petroleum Gas (\$1.92B),
- Radioactive Chemicals (\$1.87B)
- Ferroalloys (\$1.5B),

Top imports are

- Planes,
- Helicopters,
- Spacecraft (\$776M),
- Refined Petroleum (\$770M),
- Packaged Medicaments (\$707M),
- Other Large Iron Pipes (\$529M)
- Valves (\$474M).

The top export destinations

- China (\$4.3B),
- Russia (\$3.75B),
- the Netherlands (\$2.26B),
- France (\$2.23B)

The top import origins are

- Russia (\$9.2B)
- China (\$4.23B)
- United States (\$1.61B)
- Germany (\$1.36B)

Kazakhstan borders China, Kyrgyzstan, Turkmenistan, Uzbekistan and Russia.





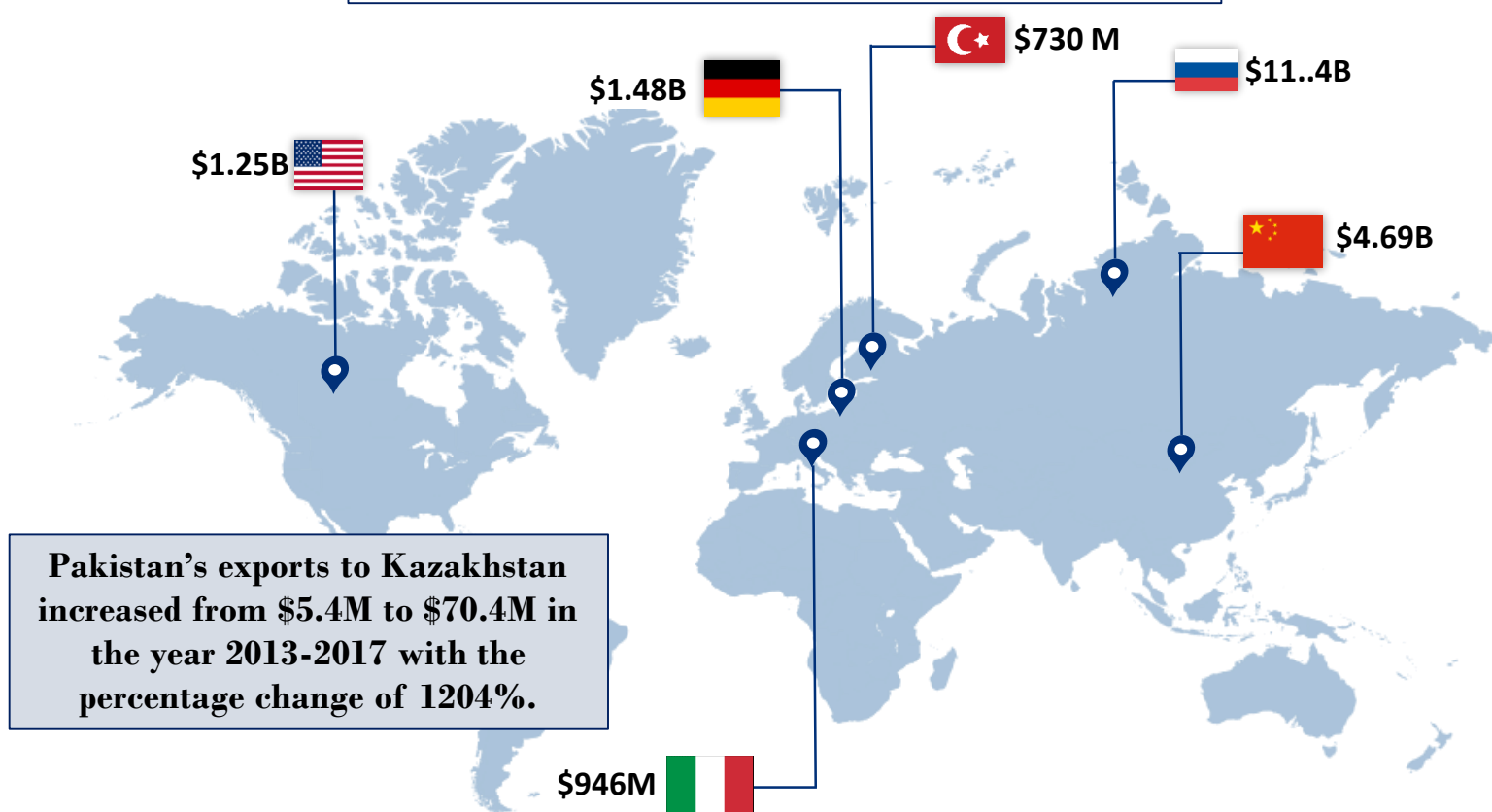
## Kazakhstan Imports

Kazakhstan imports decreased from \$48.8 Billion to \$29.3 Billion in the year 2013-2017 with the percentage change of -40%. The key exporters to Kazakhstan are Russia, China, Germany, USA and Italy

Total import value of Kazakhstan in 2017 was recorded (\$29,345,935). The key products that Kazakhstan imports are Machinery, Articles of iron, Electrical Machinery, Commodities, Vehicles, Mineral Fuels, Plastics, and Pharmaceutical products

Pakistan's exports to Kazakhstan increased from \$5.4M to \$70.4M in the year 2013-2017 with the percentage change of 1204%. Pakistan's key exports to Azerbaijan are Cereals, Oil Seeds, Edible Fruits and Pharmaceuticals.

*“Total Imports of Kazakhstan in 2017  
\$29.34 Billion”*



**List of supplying markets for a product imported by Kazakhstan**  
Product: TOTAL All products  
Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
World	48,804,580	41,295,456	30,567,159	25,174,779	29,345,935
Russian Federation	17,971,764	13,807,686	10,529,281	9,129,774	11,472,924
China	8,364,466	7,357,220	5,087,801	3,665,652	4,692,242
Germany	2,455,185	2,314,624	1,985,982	1,443,521	1,484,116
United States of America	2,155,554	1,993,064	1,484,349	1,276,990	1,253,451
Italy	1,036,603	1,039,383	1,176,149	835,333	946,335
Uzbekistan	970,083	1,017,662	725,684	587,801	735,160
Turkey	926,126	1,019,387	741,917	618,147	730,082
Korea, Republic of	1,265,143	1,066,994	607,047	453,126	567,499
France	1,032,674	1,085,512	670,833	660,979	535,333



Source: Trade Map | The Observatory of Economic Complexity



## Bilateral Trade Between Kazakhstan and Pakistan

### “Current Trade of Kazakhstan & Pakistan”

Units: USD Thousands

Product label	Kazakhstan's imports from Pakistan			Pakistan's exports to world			Kazakhstan's imports from world				
	Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	32,895	22,891	22,881		22,089,018	20,533,793	21,877,787		30,567,159	25,174,779	29,345,935
Edible fruit and nuts; peel of citrus fruit or melons	11,758	11,424	8,685		415,332	435,232	353,931		455,212	417,185	437,169
Pharmaceutical products	4,740	5,976	4,645		212,692	207,182	207,353		1,222,662	961,214	1,093,475
Articles of apparel and clothing accessories, not knitted or crocheted	2,719	1,996	2,783		2,127,462	2,253,021	2,465,340		314,273	224,903	248,229
Articles of apparel and clothing accessories, knitted or crocheted	1,051	1,258	1,692		2,359,608	2,347,471	2,515,943		250,654	197,783	217,408
Edible vegetables and certain roots and tubers	9,291	194	1,552		234,129	176,219	173,071		224,480	123,280	158,311
Coffee, tea, maté and spices	52	143	1,016		77,787	86,236	91,828		122,986	124,718	138,109
Cotton	19	60	442		4,040,271	3,497,374	3,497,689		23,564	21,488	33,925
Sugars and sugar confectionery	264	232	429		358,000	250,787	511,945		250,185	265,962	288,951
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	699	214	426		3,759,721	3,803,987	3,955,808		87,602	69,675	86,531
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	480	533	276		687,621	644,930	631,953		81,322	53,420	62,898
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical ...	188	168	175		369,205	364,223	410,573		794,293	748,884	904,839
Toys, games and sports requisites; parts and accessories thereof	403	119	124		232,805	220,777	205,069		142,559	126,389	160,675
Footwear, gaiters and the like; parts of such articles	197	155	120		116,861	108,287	99,733		327,005	232,550	276,073
Miscellaneous edible preparations	126	132	109		26,904	27,220	28,229		241,902	215,142	257,808
Preparations of vegetables, fruit, nuts or other parts of plants	-	1	81		52,399	48,750	52,670		197,372	157,704	189,390
Articles of stone, plaster, cement, asbestos, mica or similar materials	6	1	51		28,169	21,584	20,908		228,050	207,897	218,081
Carpets and other textile floor coverings	10	21	43		105,242	88,773	75,039		39,467	33,147	43,260
Raw hides and skins (other than furskins) and leather	60	64	36		425,085	349,003	335,345		3,780	4,066	3,199
Essential oils and resinoids; perfumery, cosmetic or toilet preparations	10	32	32		17,859	21,904	24,868		305,756	276,936	333,702
Headgear and parts thereof	24	10	27		1,697	2,176	1,427		14,800	9,968	14,684
Plastics and articles thereof	30	15	22		284,130	267,038	271,983		1,093,355	980,701	1,121,260
Glass and glassware	3	-	19		10,384	11,146	11,754		201,094	183,463	208,499
Man-made filaments; strip and the like of man-made textile materials	1	19	19		25,656	30,336	24,218		30,170	28,079	36,848
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	-	-	14		63,372	55,008	43,542		183,548	183,585	188,763
Cereals	628	16	10		1,942,267	1,717,085	1,751,542		38,884	11,139	16,364

Source: Trade Map | The Observatory of Economic Complexity





# **GULF COOPERATION COUNTRIES**



# SAUDI ARABIA



# Saudi Arabia Overview



The Saudi Arabian Monetary Authority, is the central bank of the Kingdom of Saudi Arabia



Total Population  
32.28 Million (2016)



Saudi Riyal



1USD = 3.75  
(Sept 18) Saudi Riyal



Saudi Arabia is an absolute monarchy, the king must comply with Sharia (that is, Islamic law) and the Quran. The Quran and the Sunnah are declared to be the country's constitution





# Saudi Arabia Trade - Overview

**“27th Largest  
Exporter”**



Saudi Arabia is the 27th largest export economy in the world. In 2016, Saudi Arabia exported \$163B and imported \$131B, resulting in a positive trade balance of \$31.8B. In 2016 the GDP of Saudi Arabia was \$646B and its GDP per capita was \$54.4k.

The top exports of Saudi Arabia are

- Crude Petroleum (\$96.1B),
- Refined Petroleum (\$13B),
- Ethylene Polymers (\$10.1B),
- Propylene Polymers (\$4.93B)
- Ethers (\$3.6B),

Its top imports are

- Cars (\$11.8B),
- Planes, Helicopters, and/or Spacecraft (\$3.48B),
- Packaged Medicaments (\$3.34B),
- Broadcasting Equipment (\$3.27B)
- Aircraft Parts (\$2.18B).

The top export destinations of Saudi Arabia are

- China (\$20.8B),
- Japan (\$17.5B),
- India (\$17.2B),
- The United States (\$15.9B)
- South Korea (\$14.3B).

The top import origins are

- China (\$19.5B),
- The United States (\$15.7B),
- Germany (\$8.16B),
- The United Arab Emirates (\$6.74B)
- Japan (\$6.04B).

Saudi Arabia borders the United Arab Emirates, Iraq, Jordan, Kuwait, Oman, Qatar and Yemen by land and Egypt, Eritrea, Sudan, Bahrain and Iran by sea.



Source: Trade Map | The Observatory of Economic Complexity



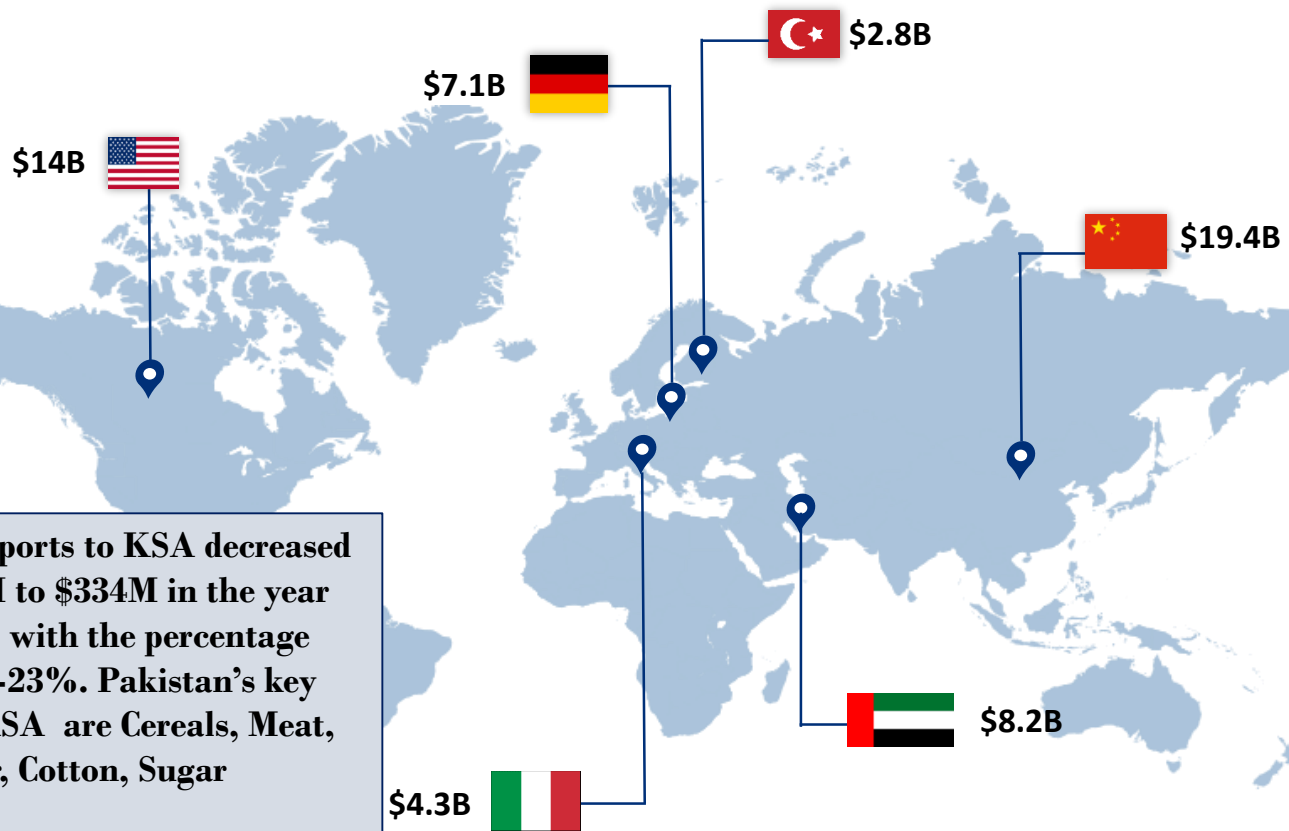
## Saudi Arabia Imports

KSA imports decreased from \$163.9Billion to \$126 Billion in the year 2013-2017 with the percentage change of -25%. The key exporters to KSA are China, USA, UAE, Germany Japan and India

Total import value of KSA 2017 was recorded (\$126,758,508). The key products that KSA imports are Machinery, Articles of iron, Electrical Machinery, Plastics, Vehicles, Aircrafts

Pakistan's exports to KSA decreased from \$431M to \$334M in the year 2015-2017 with the percentage change of -23%. Pakistan's key exports to KSA are Cereals, Meat, Fiber, Cotton, Sugar

*“Total Imports of KSA in 2017  
\$126,758,508”*



**List of supplying markets for a product imported by KSA**  
**Product: TOTAL All products**  
**Units in**

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
World	163,013,499	168,239,638	163,820,953	129,795,972	126,758,508
China	20,807,217	23,078,155	23,967,981	18,840,789	19,391,019
United States of America	21,493,599	21,384,315	21,979,649	17,342,441	14,636,694
United Arab Emirates	8,457,173	8,204,377	8,589,268	6,929,715	8,215,702
Germany	11,801,955	12,416,572	11,758,561	8,181,060	7,135,435
Japan	9,325,858	9,903,374	9,713,402	7,176,131	5,245,527
India	5,720,071	6,171,506	5,813,608	4,932,353	5,131,997
Italy	5,288,909	5,737,478	5,070,143	4,230,727	4,306,781
France	4,629,512	4,496,244	4,218,748	3,413,547	3,868,345
United Kingdom	4,103,745	4,510,655	4,757,937	3,043,409	2,948,483

Source: Trade Map | The Observatory of Economic Complexity





## Bilateral Trade Between KSA and Pakistan

### “Current Trade of KSA & Pakistan”

Units: USD Thousands

Product label	Saudi Arabia's imports from Pakistan					Pakistan's exports to world					Saudi Arabia's imports from world				
	Value in 2013	Value in 2014	Value in 2015	Value in 2016	Value in 2017	Value in 2013	Value in 2014	Value in 2015	Value in 2016	Value in 2017	Value in 2013	Value in 2014	Value in 2015	Value in 2016	Value in 2017
All products	522,008	562,331	494,882	423,620	400,800	25,120,883	24,722,182	22,089,018	20,533,793	21,877,787	163,013,499	168,239,638	163,820,953	129,795,972	126,758,508
Cereals	129,534	141,874	90,844	63,355	70,402	2,181,045	2,211,315	1,942,267	1,717,085	1,751,542	6,048,534	5,474,512	3,889,972	2,067,727	2,586,231
Articles of apparel and clothing accessories, not knitted or crocheted	27,127	35,259	54,329	52,549	51,590	1,854,926	1,984,656	2,127,462	2,253,021	2,465,340	2,191,579	2,222,997	2,497,439	2,102,210	1,751,963
Meat and edible meat offal	71,337	73,099	76,206	64,793	48,978	212,595	215,723	263,743	239,741	211,988	2,779,457	2,554,244	2,799,728	2,139,502	1,898,894
Coffee, tea, maté and spices	24,529	28,239	24,209	28,747	33,447	76,686	75,050	77,787	86,236	91,828	706,501	777,866	820,316	770,770	912,756
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	42,675	44,081	42,386	35,247	32,402	3,685,485	3,906,465	3,759,721	3,803,987	3,955,808	363,352	437,531	416,268	397,337	365,804
Sugars and sugar confectionery	45,581	22,245	7,915	6,667	29,913	633,568	439,338	358,000	250,787	511,945	1,047,023	858,362	503,414	526,271	838,324
Articles of apparel and clothing accessories, knitted or crocheted	6,372	8,821	18,249	16,750	22,625	2,105,321	2,402,619	2,359,608	2,347,471	2,515,943	801,458	1,031,372	1,096,192	1,332,008	1,447,025
Edible fruit and nuts; peel of citrus fruit or melons	25,197	24,245	22,582	27,165	17,803	434,229	424,832	415,332	435,232	353,931	1,183,744	1,259,968	1,438,669	1,477,342	1,507,393
Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	10,139	10,773	13,741	12,506	11,443	108,450	93,325	81,694	67,471	56,252	1,965,720	2,498,524	2,070,483	1,850,631	1,861,764
Fish and crustaceans, molluscs and other aquatic invertebrates	19,788	7,721	9,613	10,632	8,955	333,130	355,625	328,733	336,380	406,924	381,483	443,719	385,527	378,724	378,651
Beverages, spirits and vinegar	11,609	11,788	18,243	29,722	7,534	364,159	352,272	310,032	250,602	382,204	300,043	232,691	275,089	267,262	183,593
Footwear, gaiters and the like; parts of such articles	9,026	10,221	7,666	8,353	7,402	109,226	132,224	116,861	108,287	99,733	675,750	777,103	835,877	843,998	751,479
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	5,995	6,887	7,922	7,769	6,049	743,538	742,028	687,621	644,930	631,953	447,668	507,199	537,555	522,223	455,495
Cotton	3,794	3,682	2,656	2,479	3,530	5,333,784	4,731,369	4,040,271	3,497,374	3,497,689	44,874	39,790	35,711	44,959	33,014
Man-made staple fibres	5,393	5,509	4,612	3,298	3,518	418,173	417,658	302,343	220,487	256,196	261,168	263,525	240,627	191,952	179,031
Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; ...	3,110	4,055	5,434	4,678	3,518	101,573	97,319	94,314	76,529	96,980	2,360,287	2,672,509	2,694,196	2,111,428	2,094,387
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	11,550	8,270	26,674	4,943	3,437	179,391	258,026	162,974	168,999	199,054	25,970,064	26,303,603	26,524,268	17,781,407	16,479,281

Source: Trade Map | The Observatory of Economic Complexity







**KUWAIT**



# Kuwait Overview



The Central Bank of Kuwait is the main bank of Kuwait



Total Population  
4.05 Million (2016)



Kuwaiti Dinar



1USD = 0.30  
(Sept 18) Kuwaiti Dinar



The State of Kuwait is a constitutional emirate with a parliamentary system of government. Its constitution, which combines aspects of both presidential and parliamentary systems of government.





# Kuwait Trade - Overview

**“48th Largest  
Exporter”**



Kuwait is the 48th largest export economy in the world. In 2016, Kuwait exported \$40.8B and imported \$31.5B, resulting in a positive trade balance of \$9.2B. In 2016 the GDP of Kuwait was \$110B and its GDP per capita was \$74.3k.

The top exports of Kuwait are

- Crude Petroleum (\$25.7B),
- Refined Petroleum (\$7.23B),
- Petroleum Gas (\$1.54B),
- Cyclic Hydrocarbons (\$1.07B)
- Ethylene Polymers (\$794M),

Its top imports are

- Cars (\$2.85B),
- Broadcasting Equipment (\$992M),
- Jewellery (\$679M),
- Packaged Medicaments (\$648M)
- Insulated Wire (\$531M).

The top export destinations of Kuwait are

- South Korea (\$6.51B),
- China (\$5.85B),
- India (\$3.87B),
- Japan (\$3.81B)
- The United States (\$3.04B).

The top import origins are

- China (\$4.51B),
- The United States (\$3.02B),
- The United Arab Emirates (\$2.82B),
- Japan (\$1.98B)
- Germany (\$1.78B).

Kuwait borders Iraq and Saudi Arabia by land and Iran by sea.



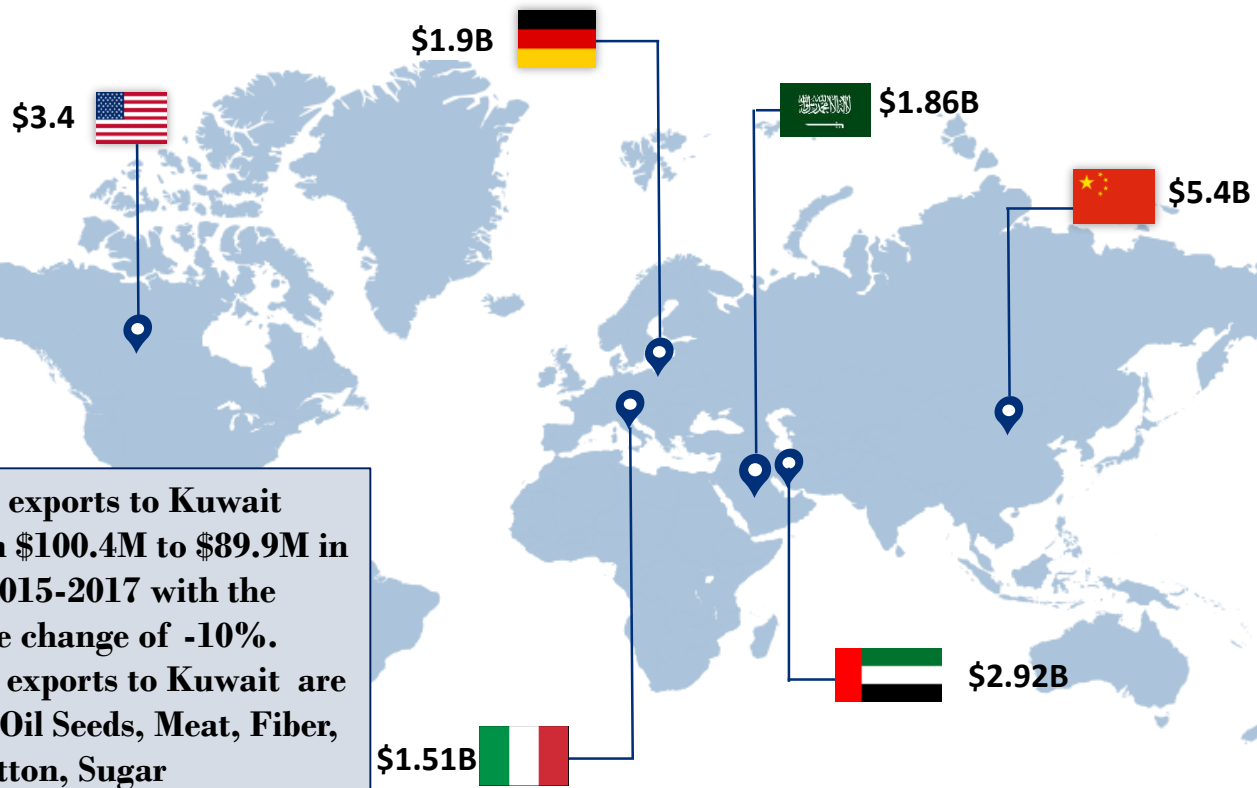
## Kuwait Imports

Kuwait imports Increased from \$29.2Billion to \$33.6Billion in the year 2013-2017 with the percentage change of 14%. The key exporters to Kuwait are China, USA, UAE, German, KSA, Italy

Total import value of Kuwait 2017 was recorded (\$33,589,652). The key products that Kuwait imports are Machinery, Articles of iron, Electrical Machinery, Plastics, Vehicles, Aircrafts & Pearls

Pakistan's exports to Kuwait decreased from \$100.4M to \$89.9M in the year 2015-2017 with the percentage change of -10%. Pakistan's key exports to Kuwait are Cereals, Fish, Oil Seeds, Meat, Fiber, Cotton, Sugar

*“Total Imports of Kuwait in 2017  
\$33,589,652 ”*



**List of supplying markets for a product imported by Kuwait**  
Product: TOTAL All products  
Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
World	29,298,895	31,488,818	31,909,234	30,826,337	33,589,652
China	3,934,186	4,452,186	5,097,158	4,667,048	5,499,611
United States of America	2,907,490	3,076,842	3,006,007	2,948,178	3,443,297
United Arab Emirates	2,573,552	2,952,717	2,976,211	2,807,709	2,929,742
Germany	1,982,474	2,099,380	1,785,201	1,941,191	1,992,553
Saudi Arabia	1,404,892	1,570,292	1,581,846	1,521,868	1,836,176
India	1,171,174	1,307,829	1,394,166	1,699,885	1,758,329
Japan	2,226,614	2,235,583	2,162,344	2,010,226	1,720,404
Korea, Republic of	1,142,284	1,288,003	970,356	1,348,224	1,554,538
Italy	1,251,428	1,171,935	1,086,362	1,402,331	1,516,671

Source: Trade Map | The Observatory of Economic Complexity





## Bilateral Trade Between Kuwait and Pakistan

### “Current Trade of Kuwait & Pakistan”

Units: USD Thousands

Product label	Kuwait's imports from Pakistan			Pakistan's exports to world			Kuwait's imports from world				
	Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	188,865	175,365	166,761		22,089,018	20,533,793	21,877,787		31,909,234	30,826,337	33,589,652
Fish and crustaceans, molluscs and other aquatic invertebrates	44,740	45,566	44,708		328,733	336,380	406,924		165,892	174,849	183,021
Meat and edible meat offal	40,545	38,909	40,327		263,743	239,741	211,988		556,493	478,225	555,184
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	17,124	13,799	13,835		90,255	75,108	85,119		74,232	64,339	69,758
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	12,742	13,050	11,947		3,759,721	3,803,987	3,955,808		96,855	91,047	102,971
Articles of apparel and clothing accessories, not knitted or crocheted	11,710	11,773	10,299		2,127,462	2,253,021	2,465,340		570,415	565,738	531,341
Articles of apparel and clothing accessories, knitted or crocheted	8,718	7,527	8,745		2,359,608	2,347,471	2,515,943		526,912	441,666	519,214
Cereals	6,916	7,005	5,079		1,942,267	1,717,085	1,751,542		600,078	486,257	564,341
Edible fruit and nuts; peel of citrus fruit or melons	6,873	5,630	4,378		415,332	435,232	353,931		535,849	483,441	468,072
Edible vegetables and certain roots and tubers	10,150	6,567	3,781		234,129	176,219	173,071		398,266	319,288	328,462
Salt; sulphur; earths and stone; plastering materials, lime and cement	3,278	3,118	2,831		507,567	448,064	385,540		534,802	476,358	393,157
Cotton	4,383	2,786	2,783		4,040,271	3,497,374	3,497,689		19,233	17,985	15,701
Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	2,238	2,306	2,226		687,621	644,930	631,953		214,256	205,515	205,299
Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable ...	2,547	2,146	1,947		8,942	6,369	4,820		15,433	19,136	17,582

Source: Trade Map | The Observatory of Economic Complexity



An aerial photograph of Dubai, United Arab Emirates, featuring the Burj Khalifa as the central focus. The city's dense skyline of skyscrapers and modern infrastructure is visible, including a large artificial canal and several construction sites with cranes. The sky is clear and blue.

# UNITED ARAB EMIRATES



# United Arab Emirates Overview



The Central Bank of the United Arab Emirates is the main bank of UAE



Total Population  
9.27 Million (2016)



UAE Dirham



1USD = 3.67  
UAE Dinar  
(Sept 18)



Politics of the United Arab Emirates takes place in a framework of a federal, presidential, and an absolute monarchy. The United Arab Emirates is a federation of seven constituent monarchies: the Emirates of Abu Dhabi, Ajman, Dubai, Fujairah, Ras al-Khaimah, Sharjah, and Umm al-Quwain





# UAE Trade - Overview

“25th Largest  
Exporter”



The United Arab Emirates is the 25th largest export economy in the world. In 2016, the United Arab Emirates exported \$174B and imported \$196B, resulting in a negative trade balance of \$22.3B. In 2016 the GDP of the United Arab Emirates was \$348B and its GDP per capita was \$72.4k.

The top exports of the United Arab Emirates are

- Crude Petroleum (\$36.4B),
- Gold (\$27B),
- Refined Petroleum (\$19.1B),
- Diamonds (\$8.22B)
- Petroleum Gas (\$6.97B),

Its top imports are

- Gold (\$27.4B),
- Diamonds (\$11.9B),
- Cars (\$11.1B),
- Planes, Helicopters, and/or Spacecraft (\$10.4B)
- Broadcasting Equipment (\$9.1B).

The top export destinations of the United Arab Emirates are

- India (\$18.4B),
- Switzerland (\$16.9B),
- Japan (\$15.7B),
- China (\$11B)
- Oman (\$10.6B).

The top import origins are

- China (\$25B),
- The United States (\$17.2B),
- India (\$15.5B),
- Germany (\$14.7B)
- Japan (\$9.2B).

The United Arab Emirates borders Oman and Saudi Arabia by land and Iran and Qatar by sea.





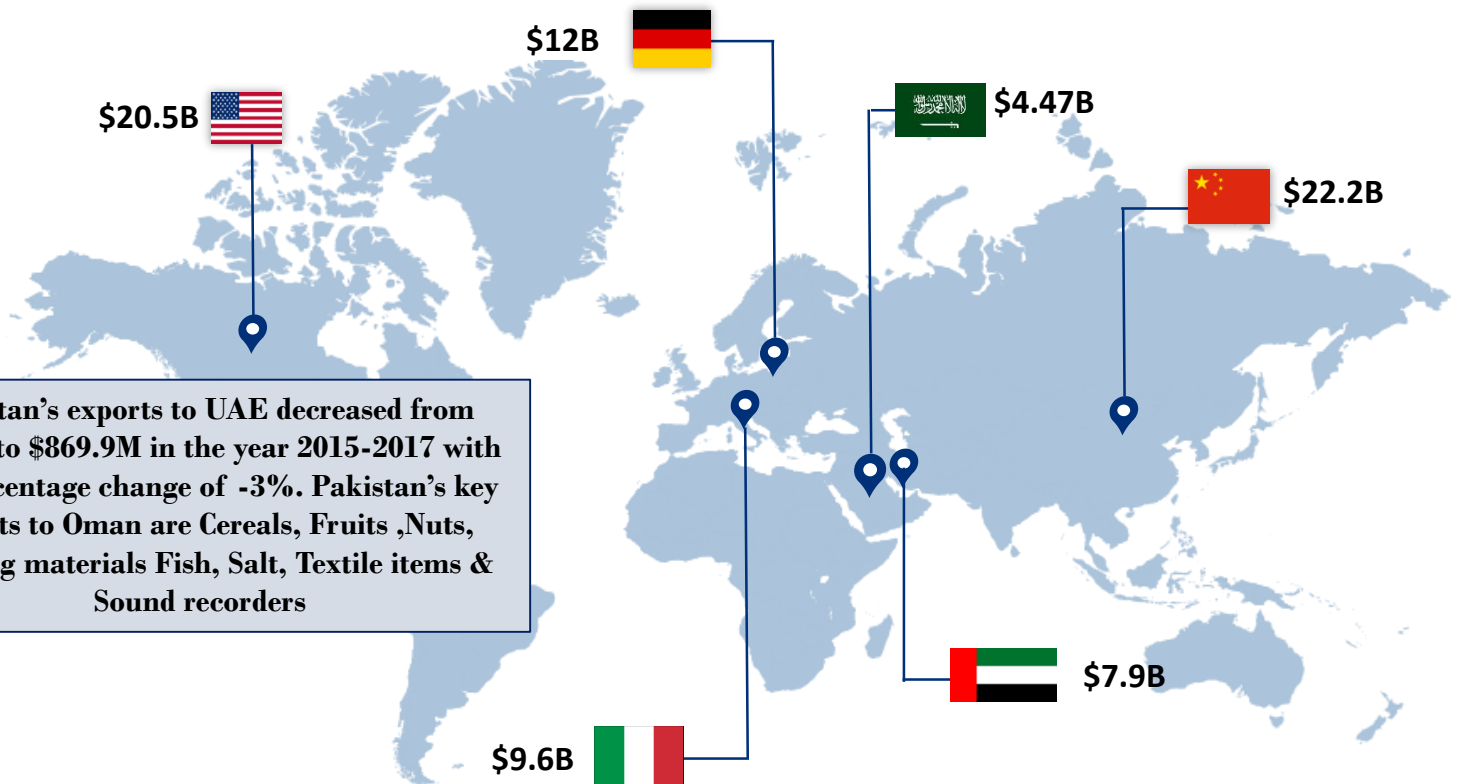
## UAE Imports

UAE imports increased from \$261Billion to \$270Billion in the year 2013-2017 with the percentage change of 4%. The key exporters to UAE are China, USA, India, Germany, Italy & KSA

Total import value of Oman 2017 was recorded (\$270,882,074). The key products that Oman imports are Machinery, Pearls Articles of iron, Electrical Machinery, Plastics, Vehicles, Aircrafts & Optical Items

Pakistan's exports to UAE decreased from \$899M to \$869.9M in the year 2015-2017 with the percentage change of -3%. Pakistan's key exports to Oman are Cereals, Fruits ,Nuts, Clothing materials Fish, Salt, Textile items & Sound recorders

*“Total Imports of UAE in 2017  
\$270,882,074 ”*



**Pakistan's exports to UAE decreased from \$899M to \$869.9M in the year 2015-2017 with the percentage change of -3%. Pakistan's key exports to Oman are Cereals, Fruits ,Nuts, Clothing materials Fish, Salt, Textile items & Sound recorders**

### List of supplying markets for a product imported by UAE Product: TOTAL All products Units in

Exporters	Imported value in 2012	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016
World	261,022,920	294,966,918	298,611,277	287,024,848	270,882,074
China	31,897,618	36,394,414	45,002,963	22,845,146	22,424,487
United States of America	23,561,602	25,067,252	23,997,532	19,334,455	20,587,014
India	25,533,300	24,418,686	22,088,030	17,859,649	18,669,359
Germany	12,029,348	12,545,712	14,079,091	11,931,541	12,594,494
Japan	13,678,156	14,172,456	13,978,325	10,396,851	9,659,325
Italy	7,787,988	7,112,819	7,323,337	5,504,859	5,414,613
United Kingdom	7,379,371	12,882,098	9,174,332	6,171,677	5,196,702
Korea, Republic of	9,770,892	8,012,840	9,968,451	5,277,773	4,769,821
Turkey	9,578,186	5,005,070	4,351,942	3,418,962	4,661,408
Saudi Arabia	4,939,847	5,305,215	4,860,690	3,952,018	4,473,662



Source: Trade Map | The Observatory of Economic Complexity



## Bilateral Trade Between UAE and Pakistan

### “Current Trade of UAE & Pakistan”

Units: USD Thousands

Product label	United Arab Emirates's imports from Pakistan		Pakistan's exports to world			United Arab Emirates's imports from world				
	Value in 2015	Value in 2016		Value in 2015	Value in 2016	Value in 2017		Value in 2015	Value in 2016	Value in 2017
All products	641,119	700,267		22,089,018	20,533,793	21,877,787		287,024,848	270,882,074	204,342,639
Live animals	26	7		3,043	6,327	6,417		288,170	204,226	193,372
Meat and edible meat offal	78,071	83,479		263,743	239,741	211,988		1,663,314	1,626,971	1,571,432
Fish and crustaceans, molluscs and other aquatic invertebrates	29,577	37,728		328,733	336,380	406,924		514,124	552,588	489,976
Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	1,220	1,311		81,694	67,471	56,252		1,588,084	1,438,793	1,552,825
Products of animal origin, not elsewhere specified or included	2	32		28,785	21,303	24,561		4,342	4,631	7,570
Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	77	68		1,644	2,014	1,651		58,732	64,204	72,951
Edible vegetables and certain roots and tubers	43,283	40,021		234,129	176,219	173,071		1,232,615	1,262,904	1,125,858
Edible fruit and nuts; peel of citrus fruit or melons	47,720	55,474		415,332	435,232	353,931		2,203,106	2,064,757	1,763,604
Coffee, tea, maté and spices	8,248	10,394		77,787	86,236	91,828		969,987	855,049	638,869
Cereals	124,483	120,577		1,942,267	1,717,085	1,751,542		1,491,594	1,313,225	1,275,910
Products of the milling industry; malt; starches; inulin; wheat gluten	473	476		336,018	187,365	111,330		117,100	123,854	88,551
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	17,929	11,465		90,255	75,108	85,119		1,096,008	946,584	809,103
Lac; gums, resins and other vegetable saps and extracts	521	325		43,366	25,233	41,189		37,987	53,805	25,539
Vegetable plaiting materials; vegetable products not elsewhere specified or included	288	399		5,974	7,590	5,813		4,051	4,042	4,244
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	113	291		63,372	55,008	43,542		555,715	566,124	616,782
Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	1,206	716		10,171	7,183	5,057		278,697	241,353	233,760
Sugars and sugar confectionery	3,445	2,900		358,000	250,787	511,945		431,102	398,842	1,182,021

Source: Trade Map | The Observatory of Economic Complexity





# BAHRAIN



# Bahrain Overview



Central Bank of  
Bahrain



Total Population  
1.425 million 2016



Bahraini dinar



1USD = 0.38  
Bahraini Dinar



The government is appointed by the King of Bahrain, King Hamad bin Isa Al Khalifa. The head of the government since 1971 is Prime Minister Prince Khalifa bin Salman Al Khalifa





# Bahrain Trade - Overview

**“79<sup>th</sup> Largest  
Exporter”**



Bahrain is the 79th largest export economy in the world. In 2016, Bahrain exported \$12B and imported \$12B, resulting in a positive trade balance of \$17.4M. In 2016 the GDP of Bahrain was \$32.2B and its GDP per capita was \$22.6k.

The top exports of Bahrain are:

- Refined Petroleum (\$2.93B)
- Crude Petroleum (\$2.05B)
- Raw Aluminum (\$787M)
- Aluminum Wire (\$452M)
- Iron Ore (\$362M)

Its top imports are

- Cars (\$1.34B)
- Special Purpose Ships (\$505M)
- Aluminum Oxide(\$400M)
- Broadcasting Equipment (\$315M)
- Jewellery(\$223M).

The top export destinations of Bahrain are

- Saudi Arabia(\$2.27B)
- the United Arab Emirates (\$1.21B)
- Japan (\$981M)
- the United States (\$867M)
- India (\$580M)

The top import origins are

China (\$1.42B),  
The United States (\$1.22B),  
The United Arab Emirates (\$1.14B),  
Saudi Arabia (\$1B)  
Japan (\$908M).

Bahrain is an island and borders Iran, Qatar and Saudi Arabia by sea.



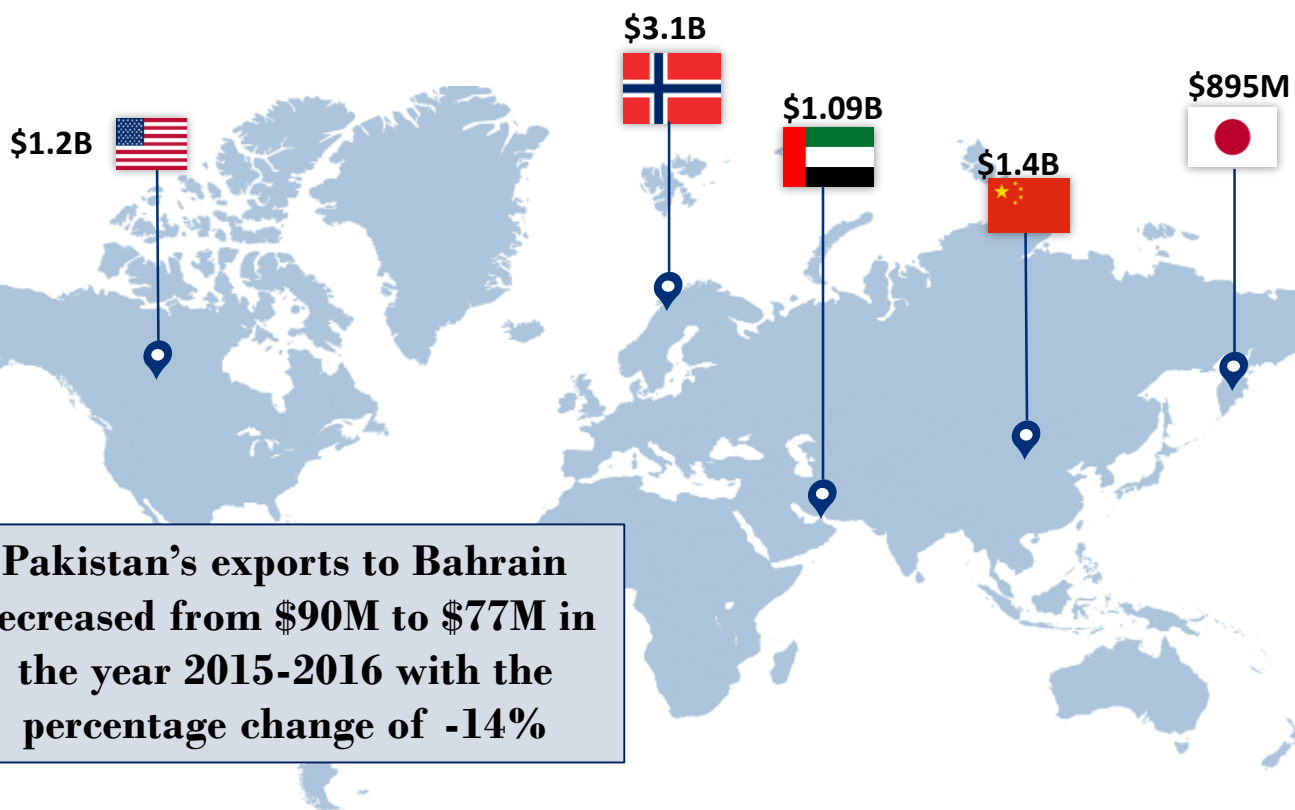
## Bahrain Imports

Bahrain imports increased from 14.2Billion to 14.7Billion in the year 2012-2016 with the percentage change of 4%. The key exporters to Bahrain are Norway, China, United States of America, United Arab Emirates and Japan.

Total import value of Bahrain in 2016 was recorded (\$14,748,540). The key products that Bahrain imports are Machinery, Articles of iron, Electrical Machinery, Vehicles, Equipment parts, Ships, Ores and Aluminum.

Pakistan's exports to Bahrain decreased from \$90M to \$77M in the year 2015-2016 with the percentage change of -14%. Pakistan's key exports to Bahrain are Textiles, Vegetable Products, Animal Products, and Chemical Products.

*“Total Imports of Bahrain in 2016  
\$14,785,540,000”*



**List of supplying markets for a product imported by Bahrain**  
**Product: TOTAL All products**  
**Units in Thousands**

Exporters	Imported value in 2012	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016
World	14,249,141.00	18,617,509.00	20,073,673.00	16,377,621.00	14,748,540.00
Area Nes	3,358,523.00	24,714.00	34,611.00	43,961.00	3,155,233.00
China	1,360,004.00	1,335,873.00	1,615,882.00	1,571,375.00	1,429,744.00
United States of America	902,282.00	798,206.00	950,579.00	1,151,536.00	1,275,117.00
United Arab Emirates	921,739.00	1,051,032.00	1,071,891.00	1,131,278.00	1,092,433.00
Japan	784,829.00	785,660.00	1,035,053.00	1,119,007.00	895,861.00
Saudi Arabia	730,472.00	9,168,084.00	8,367,389.00	4,706,523.00	809,406.00
Australia	507,812.00	453,474.00	806,470.00	785,081.00	567,835.00
India	622,037.00	395,545.00	504,425.00	507,389.00	500,585.00
United Kingdom	341,240.00	311,045.00	339,698.00	420,177.00	480,107.00
Germany	559,260.00	507,958.00	580,045.00	544,138.00	464,066.00



## Bilateral Trade Between Bahrain and Pakistan

### “Current Trade of Bahrain & Pakistan”

Units: USD Thousands

Product label	Bahrain's imports from Pakistan		Pakistan's exports to world			Bahrain's imports from world	
	Value in 2015	Value in 2016	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016
All products	90,513.00	77,380.00	22,089,018.00	20,533,793.00	21,877,787.00	16,377,621.00	14,748,540.00
Live animals	840.00	2,777.00	3,043.00	6,327.00	6,417.00	68,356.00	28,328.00
Meat and edible meat offal	24,284.00	11,339.00	263,743.00	239,741.00	211,988.00	241,016.00	221,717.00
Fish and crustaceans, molluscs and other aquatic invertebrates	2,144.00	1,924.00	328,733.00	336,380.00	406,924.00	30,950.00	37,724.00
Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	33.00	21.00	81,694.00	67,471.00	56,252.00	269,487.00	259,875.00
Products of animal origin, not elsewhere specified or included	-	-	28,785.00	21,303.00	24,561.00	132.00	251.00
Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	10.00	27.00	1,644.00	2,014.00	1,651.00	9,090.00	10,113.00
Edible vegetables and certain roots and tubers	6,499.00	6,808.00	234,129.00	176,219.00	173,071.00	110,511.00	116,932.00
Edible fruit and nuts; peel of citrus fruit or melons	4,494.00	4,781.00	415,332.00	435,232.00	353,931.00	150,969.00	161,475.00
Coffee, tea, maté and spices	732.00	841.00	77,787.00	86,236.00	91,828.00	34,426.00	39,546.00
Cereals	17,843.00	12,886.00	1,942,267.00	1,717,085.00	1,751,542.00	101,391.00	83,734.00
Products of the milling industry; malt; starches; inulin; wheat gluten	7.00	36.00	336,018.00	187,365.00	111,330.00	11,191.00	8,998.00
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	868.00	693.00	90,255.00	75,108.00	85,119.00	13,539.00	11,750.00
Lac; gums, resins and other vegetable saps and extracts	3.00	11.00	43,366.00	25,233.00	41,189.00	2,811.00	2,808.00
Vegetable plaiting materials; vegetable products not elsewhere specified or included	12.00	10.00	5,974.00	7,590.00	5,813.00	167.00	187.00
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	3.00	2.00	63,372.00	55,008.00	43,542.00	49,529.00	52,130.00
Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	3.00	5.00	10,171.00	7,183.00	5,057.00	36,188.00	47,969.00
Sugars and sugar confectionery	89.00	89.00	358,000.00	250,787.00	511,945.00	132,408.00	76,575.00
Cocoa and cocoa preparations	4.00	1.00	123.00	381.00	184.00	43,169.00	45,042.00
Preparations of cereals, flour, starch or milk; pastrycooks' products	412.00	418.00	53,364.00	47,351.00	57,579.00	117,962.00	122,178.00
Preparations of vegetables, fruit, nuts or other parts of plants	269.00	319.00	52,399.00	48,750.00	52,670.00	90,447.00	90,531.00
Miscellaneous edible preparations	109.00	99.00	26,904.00	27,220.00	28,229.00	96,718.00	97,199.00
Beverages, spirits and vinegar	28.00	36.00	310,032.00	250,602.00	382,204.00	101,705.00	96,204.00
Residues and waste from the food industries; prepared animal fodder	2.00	-	40,069.00	36,616.00	38,213.00	12,794.00	11,799.00
Tobacco and manufactured tobacco substitutes	7.00	-	11,538.00	12,335.00	32,155.00	196,520.00	151,177.00
Salt; sulphur; earths and stone; plastering materials, lime and cement	120.00	7.00	507,567.00	448,064.00	385,540.00	176,888.00	194,769.00
Ores, slag and ash	-	-	84,469.00	90,579.00	112,823.00	400,997.00	269,173.00
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral ...	1.00	-	265,131.00	155,100.00	258,511.00	4,193,331.00	3,357,289.00
Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, ...	66.00	-	23,196.00	20,910.00	23,931.00	617,053.00	494,943.00
Organic chemicals	1.00	-	6,063.00	5,076.00	7,758.00	51,420.00	59,175.00
Pharmaceutical products	1.00	6.00	212,692.00	207,182.00	207,353.00	292,615.00	306,933.00
Fertilisers	-	-	65.00	7.00	53,777.00	3,487.00	1,080.00

Source: Trade Map | The Observatory of Economic Complexity



OMAN







# Oman Overview



The Central Bank of Oman is the main bank of Oman



Total Population  
4.425 Million (2016)



Omani Rial



1USD = 0.38  
(Sept 18) Omani Rial



Politics of Oman takes place in a framework of an absolute monarchy whereby the Sultan of Oman is not only head of state, but also the head of government





# Oman Trade - Overview

**“61st Largest  
Exporter”**



Oman is the 61st largest export economy in the world. In 2016, Oman exported \$27.1B and imported \$28B, resulting in a negative trade balance of \$963M. In 2016 the GDP of Oman was \$66.3B and its GDP per capita was \$15k.

The top exports of Oman are

- Crude Petroleum (\$12.8B),
- Petroleum Gas (\$2.65B),
- Refined Petroleum (\$2.21B),
- Raw Aluminium (\$585M)
- Cyclic Hydrocarbons (\$576M),

Its top imports are

- Cars (\$3.17B),
- Refined Petroleum (\$2.12B),
- Gold (\$600M),
- Delivery Trucks (\$529M)
- Valves (\$404M).

The top export destinations of Oman are

- China (\$10.8B),
- the United Arab Emirates (\$2.59B),
- South Korea (\$2.19B),
- Japan (\$1.59B)
- India (\$1.22B).

The top import origins are the

- United Arab Emirates (\$10.6B),
- Japan (\$2.59B),
- China (\$1.57B),
- The United States (\$1.43B)
- India (\$1.36B).

Oman borders the United Arab Emirates, Saudi Arabia and Yemen by land and Iran and Pakistan by sea.



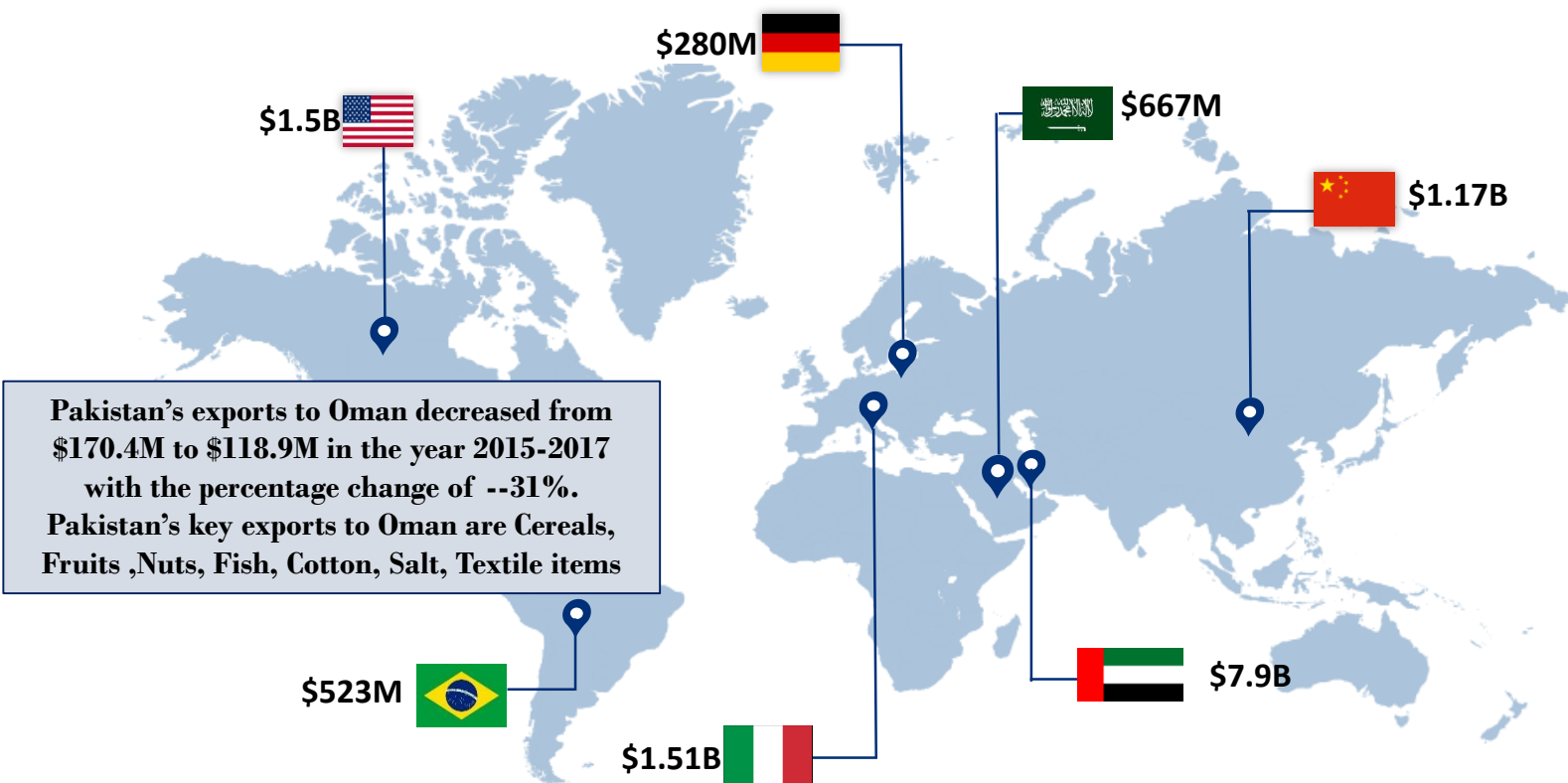
## Oman Imports

Oman imports decreased from \$34.3Billion to \$20.1Billion in the year 2013-2017 with the percentage change of -41%. The key exporters to Kuwait are UAE, USA, KSA, China, Brazil.

Total import value of Oman 2017 was recorded (\$20,130,901). The key products that Oman imports are Machinery, Articles of iron, Electrical Machinery, Plastics, Vehicles, Aircrafts & Pearls, Dairy Products

Pakistan's exports to Oman decreased from \$170.4M to \$118.9M in the year 2015-2017 with the percentage change of --31%. Pakistan's key exports to Oman are Cereals, Fruits ,Nuts, Fish, Cotton, Salt, Textile items

*“Total Imports of Oman in 2017  
\$20,130,901 ”*



**List of supplying markets for a product imported by Oman**  
Product: TOTAL All products  
Units in

Exporters	Imported value in 2013	Imported value in 2014	Imported value in 2015	Imported value in 2016	Imported value in 2017
World	34,331,193	29,303,100	29,007,335	23,260,012	20,130,901
United Arab Emirates	10,171,534	9,513,477	10,159,886	10,480,471	7,944,437
United States of America	1,514,645	1,264,733	1,051,493	766,927	1,562,391
China	1,048,136	1,405,898	1,456,449	1,125,243	1,179,721
India	3,117,137	1,265,663	1,564,069	1,121,930	844,755
Saudi Arabia	2,023,711	1,201,445	1,173,375	813,247	666,165
Brazil	1,234,984	1,139,543	623,005	375,135	532,589

Source: Trade Map | The Observatory of Economic Complexity





## Bilateral Trade Between Oman and Pakistan

### “Current Trade of Oman & Pakistan”

Units: USD Thousands

Product label	Oman's imports from Pakistan			Pakistan's exports to world			Oman's imports from world		
	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017
All products	220,055	87,301	80,660	22,089,018	20,533,793	21,877,787	29,007,335	23,260,012	20,130,901
Cereals	124,350	36,443	44,187	1,942,267	1,717,085	1,751,542	476,099	385,111	343,333
Meat and edible meat offal	11,592	9,247	7,301	263,743	239,741	211,988	327,457	274,860	243,234
Edible fruit and nuts; peel of citrus fruit or melons	5,571	5,266	4,732	415,332	435,232	353,931	173,545	167,619	151,011
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	885	11,471	3,800	162,974	168,999	199,054	3,823,193	3,127,618	2,795,112
Edible vegetables and certain roots and tubers	4,219	4,170	2,706	234,129	176,219	173,071	127,564	145,864	118,172
Salt; sulphur; earths and stone; plastering materials, lime and cement	1,664	2,066	2,014	507,567	448,064	385,540	418,506	494,809	251,316
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	6,332	2,754	1,399	90,255	75,108	85,119	16,717	16,465	11,534
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television ...	56	56	1,261	93,317	88,453	75,779	2,004,390	1,729,355	1,455,956
Preparations of cereals, flour, starch or milk; pastrycooks' products	558	641	1,223	53,364	47,351	57,579	172,334	183,732	154,155
Plastics and articles thereof	6,282	894	1,183	284,130	267,038	271,983	846,200	707,069	573,378
Other made-up textile articles; sets; worn clothing and worn textile articles; rags	1,646	1,700	1,161	3,759,721	3,803,987	3,955,808	50,720	44,052	34,392
Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	2,274	784	832	81,694	67,471	56,252	612,236	590,138	451,485

Source: Trade Map | The Observatory of Economic Complexity



A nighttime photograph of a modern cityscape in Doha, Qatar. The central focus is a large, curved, illuminated building with a distinctive architectural design. Other skyscrapers are visible in the background, some with glowing windows. In the foreground, there are palm trees and streetlights, and a body of water reflecting the city lights.

**QATAR**



# Qatar Trade - Overview

**“45<sup>th</sup> Largest  
Exporter”**



Qatar is the 45th largest export economy in the world. In 2016, Qatar exported \$55.7B and imported \$32.3B, resulting in a positive trade balance of \$23.4B. In 2016 the GDP of Qatar was \$152B and its GDP per capita was \$127k.

The top exports of Qatar are

- Petroleum Gas (\$29.7B)
- Crude Petroleum (\$12.9B)
- Refined Petroleum (\$5.2B)
- Ethylene Polymers (\$2.29B)
- Raw Aluminum (\$1.13B)

Its top imports are

- Planes, Helicopters, and/or Spacecraft (\$2.38B)
- Cars (\$2.24B)
- Gas Turbines (\$1.76B)
- Jewellery (\$868M)
- Aircraft Parts (\$639M)

The top export destinations of Qatar are

- Japan (\$10.3B)
- South Korea (\$9.5B)
- India (\$7.36B)
- China (\$4.33B)
- Singapore(\$2.75B)

The top import origins are the United States (\$4.12B), the United Arab Emirates (\$3.1B), China (\$2.82B), France(\$2.15B) and the United Kingdom (\$2.05B).

Qatar borders Saudi Arabia by land and the United Arab Emirates, Bahrain and Iran by sea.



# Pakistan Qatar Trade - Imports

Pakistan mainly imports mineral fuels, Plastics, Chemical Products, Fertilizers, Electric machinery, Ships from Qatar.

## Pakistan Imports from Qatar (Top Products) (Units in USD Thousands)

Product label	Pakistan's imports from Qatar		
	Value in 2015	Value in 2016	Value in 2017
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral ...	153,245.00	597,010.00	1,409,481.00
Plastics and articles thereof	112,466.00	126,281.00	139,331.00
Miscellaneous chemical products	13,887.00	12,126.00	16,536.00
Fertilisers	-	14,937.00	16,482.00
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television ...	8,744.00	12,653.00	14,717.00
Ships, boats and floating structures	11,995.00	4,417.00	4,805.00
Organic chemicals	6,434.00	3,514.00	2,671.00
Aluminium and articles thereof	6,679.00	949.00	2,074.00
Rubber and articles thereof	919.00	888.00	1,113.00
Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, ...	167.00	375.00	342.00
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	1,525.00	191.00	254.00





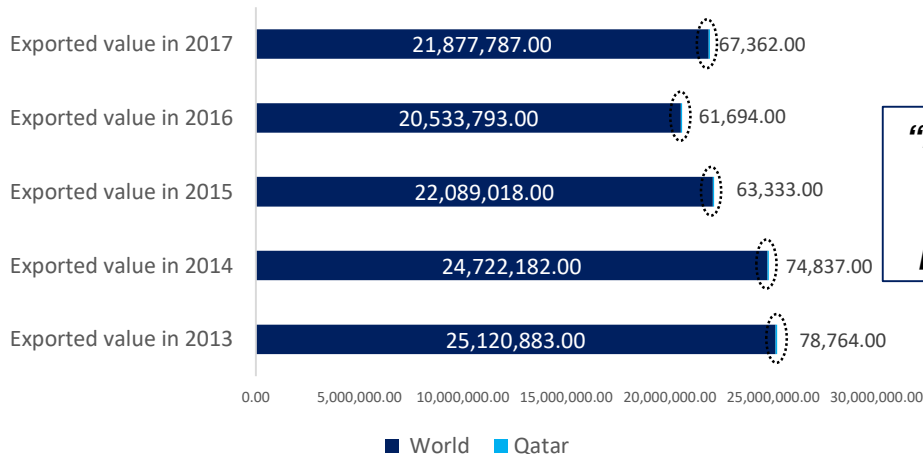
# Pakistan Qatar Trade - Exports

Pakistan's exports decreased from 25B to 21B in year 2013-2017 with the percentage change of -13%. The key importer from Pakistan are United State of America, United Kingdom, China, Afghanistan, Germany and Spain.

## List of importing markets for a product exported by Pakistan (Units in USD Thousands)

Importers	Exported value in 2013	Exported value in 2014	Exported value in 2015	Exported value in 2016	Exported value in 2017
World	25,120,883.00	24,722,182.00	22,089,018.00	20,533,793.00	21,877,787.00
United States of America	3,746,252.00	3,646,509.00	3,661,588.00	3,429,743.00	3,560,301.00
United Kingdom	1,431,956.00	1,654,645.00	1,572,801.00	1,557,630.00	1,634,955.00
China	2,652,223.00	2,252,900.00	1,934,926.00	1,590,858.00	1,508,080.00
Afghanistan	1,998,110.00	1,879,143.00	1,722,216.00	1,369,768.00	1,390,081.00
Germany	1,080,984.00	1,215,478.00	1,146,261.00	1,186,247.00	1,286,491.00
Spain	602,477.00	789,828.00	782,258.00	837,343.00	904,571.00
United Arab Emirates	1,775,143.00	1,324,075.00	899,030.00	784,747.00	869,050.00
Netherlands	627,521.00	684,740.00	666,949.00	650,798.00	758,215.00
Italy	641,873.00	767,190.00	618,159.00	667,285.00	703,343.00
Belgium	571,934.00	658,060.00	592,166.00	650,637.00	700,691.00
<b>Qatar</b>	<b>78,764.00</b>	<b>74,837.00</b>	<b>63,333.00</b>	<b>61,694.00</b>	<b>67,362.00</b>

## Pakistan Exports to world & Qatar



**“Pakistan exports specifically to Qatar decreased from 78M to 67M in the year 2013-17 with percentage decrease of -14%”.**





# Pakistan Qatar Trade - Exports

Pakistan mainly Exports Rice, Linen, Meat, Frozen Fish, Citrus, Onions, Vegetables and Dry Fruits to Qatar

## Pakistan Exports to Qatar (Top Products) (Units in USD Thousands)

Product label	Pakistan's exports to Qatar		
	Value in 2015	Value in 2016	Value in 2017
Rice	27,125	19,892	17,748
Meat of bovine animals, fresh or chilled	3,296	3,226	3,652
Bedlinen, table linen, toilet linen and kitchen linen of all types of textile materials (excluding ...	1,378	2,365	3,499
Potatoes, fresh or chilled	1,620	3,203	2,676
Frozen fish (excluding fish fillets and other fish meat of heading 0304)	1,612	1,344	2,598
Dates, figs, pineapples, avocados, guavas, mangoes and mangosteens, fresh or dried	1,469	1,636	1,941
Flat-rolled products of iron or non-alloy steel, of a width >= 600 mm, hot-rolled or cold-rolled ...	-	-	1,883
Articles of apparel and clothing accessories, of leather or composition leather (excluding ...	1,397	2,053	1,650
Tarpaulins, awnings and sunblinds; tents; sails for boats, sailboards or landcraft; camping ...	944	1,105	1,490
Moving, grading, levelling, scraping, excavating, tamping, compacting, extracting or boring ...	562	2,814	1,392
Vegetables, uncooked or cooked by steaming or boiling in water, frozen	335	897	1,349
Cereal straw and husks, unprepared, whether or not chopped, ground, pressed or in the form ...	1,906	2,025	1,315





## Bilateral Trade Between Qatar and Pakistan

### “Current Trade of Qatar & Pakistan”

Product code	Product label	Pakistan's exports to Qatar			Qatar's imports from world			Pakistan's exports to world		
		Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017	Value in 2015	Value in 2016	Value in 2017
'TOTAL	All products	63,333.00	61,694.00	67,362.00	32,610,464.00	32,060,070.00	25,825,715.00	22,089,018.00	20,533,793.00	21,877,787.00
'05	Products of animal origin, not elsewhere specified or included	-	-	-	550.00	635.00	655.00	28,785.00	21,303.00	24,561.00
'24	Tobacco and manufactured tobacco substitutes	15.00	-	-	84,890.00	88,151.00	74,435.00	11,538.00	12,335.00	32,155.00
'26	Ores, slag and ash	-	-	-	558,666.00	430,211.00	283,620.00	84,469.00	90,579.00	112,823.00
'27	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral ...	-	-	-	382,875.00	303,760.00	408,496.00	265,131.00	155,100.00	258,511.00
'31	Fertilisers	-	-	-	5,573.00	5,455.00	4,428.00	65.00	7.00	53,777.00
'29	Organic chemicals	-	-	-	136,844.00	176,252.00	183,328.00	6,063.00	5,076.00	7,758.00
'35	Albuminoidal substances; modified starches; glues; enzymes	1.00	1.00	-	20,460.00	25,313.00	19,855.00	8,460.00	7,361.00	6,366.00
'36	Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	-	-	-	8,278.00	15,887.00	9,598.00	14,484.00	11,444.00	8,474.00
'37	Photographic or cinematographic goods	-	-	-	20,923.00	24,022.00	8,336.00	382.00	904.00	127.00
'43	Furskins and artificial fur; manufactures thereof	-	-	-	1,741.00	1,670.00	1,769.00	560.00	407.00	86.00
'45	Cork and articles of cork	-	-	-	9,474.00	2,846.00	1,383.00	-	-	-
'47	Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or ...	-	-	-	785.00	1,722.00	1,914.00	213.00	185.00	408.00
'51	Wool, fine or coarse animal hair; horsehair yarn and woven fabric	-	-	-	2,188.00	2,189.00	3,184.00	9,332.00	6,795.00	4,617.00
'66	Umbrellas, sun umbrellas, walking sticks, seat-sticks, whips, riding-crops and parts thereof	-	-	-	2,536.00	2,358.00	3,789.00	346.00	412.00	319.00
'67	Prepared feathers and down and articles made of feathers or of down; artificial flowers; articles ...	-	-	-	5,902.00	7,769.00	4,195.00	148.00	277.00	206.00
'53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	2.00	2.00	-	3,031.00	5,530.00	4,255.00	3,046.00	3,119.00	2,915.00
'89	Ships, boats and floating structures	-	-	-	44,746.00	386,153.00	596,550.00	14,828.00	4,501.00	28,740.00
'97	Works of art, collectors' pieces and antiques	2.00	-	-	52,249.00	322,035.00	56,256.00	165.00	97.00	106,433.00
'91	Clocks and watches and parts thereof	-	-	-	263,009.00	228,812.00	228,466.00	6,103.00	6,403.00	6,662.00
'92	Musical instruments; parts and accessories of such articles	7.00	4.00	-	4,492.00	3,514.00	1,154.00	6,157.00	3,062.00	3,397.00
'93	Arms and ammunition; parts and accessories thereof	-	-	-	235,409.00	704,037.00	104,377.00	8,593.00	4,314.00	6,142.00
'86	Railway or tramway locomotives, rolling stock and parts thereof; railway or tramway track fixtures ...	-	1.00	-	38,859.00	60,795.00	209,147.00	2,599.00	1,553.00	1,302.00
'78	Lead and articles thereof	-	-	-	3,037.00	5,236.00	4,485.00	774.00	856.00	155.00
'79	Zinc and articles thereof	-	-	-	27,060.00	19,764.00	9,491.00	521.00	1,435.00	3,362.00
'80	Tin and articles thereof	-	-	-	17,053.00	16,191.00	1,427.00	102.00	217.00	702.00
'81	Other base metals; cermet; articles thereof	-	-	-	20,914.00	74,365.00	21,296.00	103.00	124.00	80.00
'71	Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad ...	174.00	287.00	-	741,133.00	613,868.00	1,346,893.00	19,011.00	17,622.00	23,775.00
'75	Nickel and articles thereof	-	-	-	32,025.00	13,399.00	9,370.00	52.00	25.00	3.00

Source: Trade Map | The Observatory of Economic Complexity



# SOURCES

- <https://atlas.media.mit.edu/en/>
- <https://www.trademap.org/Index.aspx?AspxAutoDetectCookieSupport=1>

# ABOUT US

Punjab board of investment & trade is a provincial trade and investment promotion agency established by the Government of Punjab in 2009. In today's global economy, trade and investment play an increasingly important role in generating means for transformative change. At PBIT, we strive to ensure that this transformative change is sustainable and more impactful. PBIT is committed to enhancing the global competitiveness of Punjab and its business. To this end, we work to attract new investments in the region and strengthen the existing ones by promoting local investment opportunities, facilitating businesses and highlighting the distinct advantages of Punjab as a business location.

Incorporated under Section 42 under the Companies Ordinance of 1984, Punjab Board of Investments & Trade (PBIT) assists companies which intend to invest in the manufacturing and services sectors of Punjab. The wide range of services provided by PBIT include providing information on the opportunities for investments, as well as facilitating companies which are looking for joint venture partners. PBIT acts as Punjab's marketing arm and actively promotes the province worldwide as one of the best investment hubs in Asia. PBIT as Special Economic Zone Authority Punjab also evaluates the applications/proposals from Developers to declare their Industrial Parks as Special Economic Zones. For granting one time import duty exemption on machinery, equipment, spare parts, consumables in Special Economic Zones, PBIT is responsible to issue a confirmation Letter on the status of the applicant prior to seeking the permission from the relevant department/agencies to claim for the exemption. Investors are always encouraged to discuss their project interests with PBIT officers, wherein Information can be obtained on major public/private projects, prevailing sectoral policy framework, existing incentive regime, financing options, trade statistics etc. Punjab Board of Investment & Trade is a Steering Committee Member and the Director of South Asia at the World Association of Investment Promotion Agencies (WAIPA) - a prestigious world association of organizations similar to PBIT created by UNCTAD.

## TRANSACTIONS Department

Punjab Board of Investment and Trade targets a socio-economic growth through its Transactions Department. The department plans to fortify its deep roots, both locally and internationally, by reaching out to leading businesses for discussing the panoramic commercial opportunities. As per the initiative of inventiveness, the department plans to provide a transaction advisory as defined in its role to bring-in the investments and establish new businesses. For this purpose, Pitch books of different identified sectors are a new resourcefulness of this department which would target to develop the in-house capacity of production by connecting the local and international market players. This would not only ensure the technology transfer but also create several jobs in the province. The department plans to connect through the regional IPAs, financial institutions, the embassies in different countries and local chambers as well so as to fast-track the process of economic growth and industrialization in Punjab in regard to its recognition as 'The Land of Opportunities

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